

CURRICULUM VITAE (CV)

PERSONAL PARTICULARS

NAME :Asakwe Sailoni Kibiki

DATE OF BIRTH. :16th February 1991

CITIZENSHIP :Tanzanian

PROFESSION :Agromechanization

CONTACT DETAILS:

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PERSONAL SUMMARY

A multi skilled agro mechanization professional with good all round supervisory and technical expertise very capable with a proven ability to ensure the smooth running of farm machines and implements and to provide quality agriculture products that will improve the efficiency and performance of a company. Extensive practical knowledge of advanced agriculture using new model of machines and implement. Repair, servicing and maintenance of machine and Implements.

Looking for a new and challenging position, one that will make best of my existing skills & experience also further my personal development

EDUCATION BACKGROUND

- Diploma in Agromechanization, Ministry of Agriculture and Training Institute, Mlingano Tanga
- Advanced Certificate of Secondary Education, Kwiros Secondary School, Morogoro Tanzania, 2010-2012. (Chemistry, Biology and Geography (CBG))
- Certificate of Secondary Education, Kidodi Secondary School, Morogoro , Tanzania, 2006-2009. (Basic subjects)
- Primary education at Mapinduzi Primary School, Morogoro Tanzania, 1999- 2005

WORKING EXPERIENCE

Aviv Tanzania Limited, Songea. Fleets Supervisor.

Jan 2020- Sept 2022

- Manage and coordinate the daily maintenance and repair of Company cars, trucks, farm equipment, and tractors
- Provide technical assistance for unusual work problems encountered at the workshop.
- Establish and maintain vehicle operating and maintenance cost records, and evaluate information for purpose of vehicle disposal and replacement.
- Assist in the preparation and administration of the Division budget.
- Determine inventory levels, obtains quotes, and orders parts and supplies.
- Develop and administer a fleet management program which tracks the service and replacement of all Company vehicles.
- Complete various documentation and paperwork.
- Maintain and prepare reports.
- Select, train, schedule, supervise, and evaluate subordinates.
- Monitor and maintain company fueling equipment and supplies, including daily fuel consumption reports.
- Conduct routine checks of fuel pumps, fire extinguishers, and other safety equipment.
- Enforce safety regulations and policies.
- Perform other job duties as assigned.

Hangzhou Agrochemical limited, Dar . Field and sales representatives Oct 2018- Dec 2019.

1. Marketing of agrochemical products i.e. herbicides, pesticides and liquid fertilizer
2. Expanding & managing dealers/ distributors in the area to improve market penetration & strengthen market position and finding new market segments. Generating activities like farmer meetings, mega campaigns, Demonstrations in field. Channel extension, business and increase sales volume.
3. To generate orders and collect the payment from channel partners.

4. Collect market intelligence and synchronize it for growing market share.
5. To carryout rural promotional campaigns e.g. farmer training, field demonstrations and Customer Get-Together.
6. Handling of Brand Sales of Pesticides, Bio Stimulants, herbicides & Water Soluble Fertilizers.
7. Sales of Branded Pesticides Formulations Including Products Like DUDU ALL, Water Soluble Fertilizers etc.
8. To promote the marketing of products in various states.
9. Identifying and appointing distributors, dealers in various area for marketing the products. 10. Reporting all daily, weekly and monthly

Great African Food Company GAFCO, Arusha. Mechanization Supervisor Oct 2017- Aug 2018

- Coordinates and doing calibration of boom sprayers, fertilizer spreaders(pendulum) and planters(maize, beans and sunflowers)
- Maintaining the daily maintenance and repair of Company Machines and equipment
- Working closely with workshop for technical schedules of machines and implement repair
- Maintaining vehicle operating and maintenance records
- Assist in the preparation and administration of the Mechanization section budget.
- Reporting daily work done by machines. i.e., area ploughed, area harrowing, planting report, boom spraying.
- Monitor, maintaining and reporting of daily fuel consumption of machines
- Enforce safety regulations and policies.
- Perform other job duties as assigned

Kilombero sugar company, Morogoro. Senior land preparation supervisor July 2015-Oct 2017

- Manage and coordinate the daily maintenance and repair of Company cars, trucks, farm equipment, and tractors
- Provide technical assistance for unusual work problems encountered at the workshop.

- Establish and maintain vehicle operating and maintenance cost records, and evaluate information for purpose of vehicle disposal and replacement.
- Assist in the preparation and administration of the Division budget.
- Determine inventory levels, obtains quotes, and orders parts and supplies.
- Develop and administer a fleet management program which tracks the service and replacement of all Company vehicles.
- Complete various documentation and paperwork.
- Maintain and prepare reports.
- Select, train, schedule, supervise, and evaluate subordinates.
- Monitor and maintain company fueling equipment and supplies, including daily fuel consumption reports.
- Conduct routine checks of fuel pumps, fire extinguishers, and other safety equipment.
- Enforce safety regulations and policies.
- Perform other job duties as assigned.

PROFESSIONAL SKILLS AND COMPETENCE

Agricultural mechanics, harvesting and post harvesting machines, workshop technology organization and workshop management, agriculture machinery

Management, farm structure, machine tools and maintenance, agriculture extension, agriculture technology and dissemination, crops and livestock Productions, ICT, Electricity and other source of power, engineering drawing and land survey

Other skills

- Driving, Hard working, Decision making, Organization, Problems solving, leadership skills and excellent communication

LANGUAGE

- **Competent in English and Swahili (both Spoken and Written)**

REFEREES.**Paul O'Neal**

Former Head of mechanization and Engineering.
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Rajabu Msuya

Land prep/cms manager
Kilombero Sugar Company
Morogoro, Tanzania.
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CERTIFICATION

I, Asakwe Sailoni Kibiki , the undersigned, certify to the best of my knowledge and believe that, this information correctly describe me, my qualifications and experiences to the best.

Asakwe Kibiki .

Date. 18th May,2023