

SYED ANSAR

SUMMARY

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges.

Professional Sales Executive with 5 years of experience attending to customer needs and converting prospects to increase sales. Accomplished in emphasizing service features and benefits, preparing sales order forms and developing reports. Expert in overcoming objections from prospective customers to maximize sales opportunities.

EXPERIENCE

Sales Executive, 06/2016 - 09/2018

Al Sahir Garments LLC - Ajman, UAE

- Used cold calling and networking to sell products and services.
- Sourced new sales opportunities through inbound lead follow-up.
- Contacted current and potential clients to promote products and services.
- Negotiated terms of sales agreements and developed contracts to successfully close sales.

Supervisor of Operations, 01/2010 - 12/2015

Famous Road Lines - Hyderabad

- In Shankarpalli for 3 years as a supervisor
- Issued orders and instructions for execution of work
- Inspired workers towards better work performance
- Monitored employee productivity and provided constructive feedback and coaching.
- Built strong operational teams to meet process and production demands.
- Motivated and evaluated personnel for performance improvement and goal achievement.

Sales Executive, 01/2006 - 12/2010

Dasari Beverages - Hyderabad

- Manthan logistics
- Worked For 1 year as an accountant
- Accounts receivable and payable
- Financial controls and reporting
- Ensured financial records throughout the year, Famous road lines 5yrs in patancheru
- Sales executive, Worked in Ashok nagar for 6 months
- Set sales goals and developing sales strategies
- Contacting potential and existing customers on the



CONTACT

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SKILLS

- Post graduate diploma in computer
- Languages known English,
- Hindi,urdu,telugu
- SKILLS
- OBJECTIVE
- Promote company and its products and services.
- diploma in Computer Applications
- Intermediate
- Nalanda junior college vikarabad
- S.s.c
- Little Star high school, shankarpalli