**Name: Abdullahi Matker Ahmed**

**Vision:**

* To help bring quality and efficiency in any working environment.

**Keys of Success:**

* Integrity and Ethics
* Leadership
* Teamwork
* Training
* Communication

**CONTACT INFORMATION:**

P.O.Box 6449 -00610 Mobile:+254 722 915 197

Nairobi,Kenya Email: abdullahimatkerahmed@gmail.com

**CAREER OBJECTIVES:**

To find a challenging position to meet my competencies,capabilities,skills,education and experience.

**PERSONAL INFORMATION:**

**Nationality :** Kenyan

**Resident :** Nairobi

**Gender :** Male

**Marital Status:** Married

**AUGUST2014-JAN 2024-RAFIKI PHARMACEUTICALS LTD**

**GENERAL MANAGER**

**ROLESAND DUTIES**

supervising all departments and branches

ensuring the smooth running of the company

making sure all suppliers are paid on time and accurately

making sure all staffmembers curry out duties properly and on time

making sure salaries are paid ontime

hiring and firing of employees

preparing all finanacial reports for the directors and gorverment

ensuring all statutory payment are made on time and accurately

**JUNE-2012-JULY 2014 MARKETING AREA MANAGER**

**MEDOX PHARMACEUTICALS LTD**

**NAIROBI EAST AND NORTHERN KENYA**

**(torrent pharma)**

**Responsibilities**

1. Marketing of pharmaceutical products in Nairobi and Northern Region of the country.
2. Opening of credit accounts for the agents and hospitals that I deal with in my area of operation.
3. Travelling to the northern region of the country regurlarly to market new product as well as strengthen the marketed products.
4. Meet monthly, quarterly, and annual targets as well as forecast market demand for products.

**July 2012-marc 2013: MEDICAL REPRESENTATIVE (MARKETING)**

**Goodman Agencies Limited.**

(In partnership with Hikma Pharmaceuticals Ltd)

Responsible for ;

1.Marketing of pharmaceutical products in Nairobi and Northern Region of the country.

2.Opening of credit accounts for the agents and hospitals that I deal with in my area of operation.

3.Travelling to the northern region of the country regurlarly to market new product as well as strengthen the marketed products.

4.Meet monthly, quarterly, and annual targets as well as forecast market demand for products.

**June 2011- MEDICAL REPRESENTATIVE (MARKETING)**

**June 2012** (PHARMAKEN LIMITED)

**Responsibilities**

1**.**Marketing of pharmaceutical products in Nairobi and Northern Region of the country.

1. Opening of credit accounts for the agents and hospitals that I deal with in my area of operation.
2. Act as agent between clients and Pharmaked ltd in settling of clients’ accounts
3. Travelling to the northern region of the country regurlarly to market new product as well as strengthen the marketed products.
4. Meet monthly, quarterly, and annual targets as well as forecast market demand for products.

**EDUCATION**

**January 2009: Indira Gandhi National Open University**

Bachelor of Commerce

**2008-2009 VISSION INSTITUTE OF PROFESSIONAL**

**CPA part 1**

Main subjects: Financial accounting 1,

Economics and Law **1**

**2003-2004 KATC FINAL LEVEL**

Main subjects:-

* + - Financial accounting
    - Auditing
    - Introduction to information
    - Technology
    - Cost accounting
    - Taxation

**2001 – 2002VISSION ISTITUTE OF PROFFESSIONALS**

**KATC INTERMEDIATE LEVEL,**

Main subject:-

* Foundation of accounts
* Business statistics
* Elements of law
* Business studies
* Office administration.

**November 1997 Sheikh Ali High School**

Kenya Certicate of Secondary Education

**November 1993: Rhamu D.E.B. Primary School**

Kenya Certificate of Primary Education

**SKILLS**

Ms Office.INTERNET

**LANGUAGES**

English,Swahili,Somali,Borana

**REFERENCES**

1. MR. Daniel bikundo

country sales Manager( kenya)

torrent pharma ltd

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Email:

1. Mr Raza Mohamed Muravej

Director,

Pharmaken Limited

Tel: +254 724 956 599

Email: [raza@pharmaken.net](mailto:raza@pharmaken.net)

1. Dr abdinasir mohamed haji

Kenyatta national hospital

ENT Depetment.

Tel: +254 722668091

Email: