

Musisilwa Angali Rogar

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Summary

Business Management Intern eager to display business and leadership skills, while learning sales strategies. Self-starter hits ground running with ideas for increasing sales and margin. Dedicated Specialty Team Lead proficient in promoting customer loyalty, increasing sales and adhering to best practices. Exceptional relationship-building skills with team members, customers, and vendors. Expert in sales with proven history of best-in-class customer service. Attentive individual offering many years working as Sales Representative for technology-based retail company. Focused and enthusiastic. Offers highly effective client rapport, marketing strategies, and business-to-consumer sales expertise.

Skills

- Sales promoting
- Firewood Sales
- Service Contract Sales
- Produce Sales
- Sales Growth
- Sales minded

Experience

- 02/2022 - Current
Sales, **Aziza Spare Parts**, Dar As Salaam, Tanzania
- Managed and trained a team of sales associates to meet or exceed sales goals.
 - Managed organization's largest region, performed full sales cycle duties and increased annual sales.
 - Implemented sales policies and procedures to maintain high standards of sales operations.
 - Assisted Sales Managers in preparing proposals, contracts, quotes and other sales documents.
 - Collaborated with outside sales representatives in order to increase sales volume.
 - Compiled daily sales reports outlining total revenue collected from sales transactions.
 - Generated sales by executing sales cycle processes from prospecting to contract negotiations.

Education And Training

Expected in 11/2024
BBA, Business Administration
College Of Business Education, Tanzania

Languages

swami: First Language

English:	C1	French:	B2
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Advanced (C1)		Upper Intermediate (B2)	