

CURRICULUM VITAE (CV)

PERSONAL INFORMATION

Full Name : EPHRAZIA FORTUNATUS WILLIAM

Date of Birth : 16/09/1997

Nationality : Tanzanian

Sex : Female

Marital Status : Single

Language : Swahili & English

CONTACT INFORMATION

Permanent Address : P.O. BOX 194 ,MUSOMA

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ACADEMIC PROFILE

S/N	YEAR OF STUDY	INSTITUTION	AWARDS
	2019-2023	St. Augustine University	Bachelor of arts in Sociology UNESCO certificate of completion
	2015- 2017	Mkugwa Girls Secondary School	Advanced Certificate Of Secondary Education
	2011-2014	Musoma Utalii Secondary School	Certificate Of Secondary Education (CSEE)
	2004-2010	Mukendo Primary School	Certificate Of Primary Education

WORK EXPERIENCE

S/N	YEAR	EMPLOYER	POSITION
	June 2023 to February 2024	Direct Sales Agent -NBC bank	Direct sales Agents- Main duties are :- <ul style="list-style-type: none">• Cross sell all banking products.• Provide direct hands on sales support• Generating a quality sales leads and effective follow up• Ensure all on-boarded customers are active and digital connected• Complete account opening together with customers in line with NBC Bank policies and requirements before submitting to operations for processing• Achieve agreed sales targets• Participating in all marketing campaigns

	Sept 2022- March 2023	Royal Super Market- Kahama	Sales and Marketing Officer –Main Duties are:- <ul style="list-style-type: none"> • Welcoming and direct customers on various services • Provide accurate information on products features and price • Doing after-sales services • Cross-sell products. • Track sales and market developments. • Create strategies, set up sales plans
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PROFILE AND ATTRIBUTES

- High level of Integrity, honest and sense of responsibility.
- Able to work as a team and with own initiatives
- Ability to handle pressure when and where necessary in order to achieve visible results.
- Determined to work hard with high level of creativity and effectiveness
- Interested to achieve organizational goals with enterprising approach
- Hard working focused tactful and aggressive
- Vision person proactive and easy to cope with individual or group

INTEREST

Community service, blogging, Photography,volunteering,Foreign languages,art

REFEREES

NAME :HARIDI HASHIM LIBABA
POSITION/DESIGNATION : Ag.Branch Manager- NBC MUSOMA
POSTAL ADDRESS : 304, MUSOMA
Mob Number : +255 7636 00657
Email Address : Haridi.Libaba@nbc.co.tz

NAME : HezronIkelesho
POSITION/DESIGNATION : Branch Manager - CRDB Plc
POSTAL ADDRESS : CRDB Nyerere Branch Mwanza
Mob Number : +255 767 131 786
Email Address : Hezron.Ikelesho@crdbbank.com

NAME :Octavian Mahamba
POSITION/DESIGNATION : Saut lecturer -Mwanza Tanzania
POSTAL ADDRESS :Po box 307
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DECLARATION

I **EPHRAZIA FORTUNATUS WILLIAM** certify that, this information correctly describes my personal particular and attributes, my work and field experience acquired and academic details. I guarantee to handle and manage efficiently and effectively duties which will be assigned to me.