



Sumilloh Abdallah Iddi

Nationality: Tanzanian

Date of birth: 12th July 1992 (32yrs)

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About me

Am young and energetic Tanzanian who like to contribute to my country's economic growth by working hard and using my potentials for the benefit of my country and organizations am working with. I have more than five (9) years of work experience in different industries including sales, marketing, financial institution clearing, forwarding, logistics, management and administration.

Work Experience

Clearing & Forwarding & logistics Management

New energies freight services log. Company LTD, Tanzania

July,2020 Up to date 2024

Industry: Clearing, Forwarding and Logistics services

Role: Monitoring & Controlling achievement of company target (Operation Manager)

- Maintaining customer relationship
- Communicate with agent make sure all consignment loading and offloading on time without delay.
- Container controlling
- Make sure delivery order & bill of lading get on time.
- Demurrage controlling avoidance.
- Regulate sales achievement.
- Supervise team and make sure team work among ourselves.
- Etc.

Sales and Marketing

Tecno Mobile Company LTD, Tanzania

July,2016 Up to June, 2020

Industry: Telecommunication/Mobile Industry

Role: Sales and marketing (Retail Manager)

- Generate sales

- Maintaining customer relationship
- Giving feedback to the company on market trends
- Clients management: Inventory management, client relationship, sales target follow, Promotion support, service support
- Communicate with agent: support the retail shop purchase from agent, make sure all the retail shops have enough stocks
- Shop management: Enter new shop, keep and get more visibility/branding at shop
- Staff management: Set the promoters/Supervisors sales target, educate and check daily job, training, performance.
- Promotion management: apply the promotion, do promotion, and analysis
- Materiel management: apply, deliver, record, management: display phone, gifts, visibility material
- Information collection; collect the information of the clients, competitive product, sales data

Contract Type: Full time – Team Leader

Administrator

Tanzanian Local Government Workers Union Credit Support Limited – TCSL, Tanzania
JULY/2014

Industry: Financial Services

Role: Administrative

- Signing contracts with district councils on personalloan
- Loan Processing
- Coordinate zone staffs withhead office

Contract Type: Field Work

Education

The Institute of Finance Management -IFM

Bachelor's degree

Sep/2012 - Nov/2015

Field of Study: Banking and Finance

Tambaza High School,

Advance Certificate for Secondary Education

April/2010- Feb/2012

Field of study: HGE

Mbagala Secondary School,

Certificate for Secondary Education

January/2006- November/2009

Language

Kiswahili - Full working proficiency

English - Full working proficiency

Top Skills

- Excellent people skills backed up with strong communication skills
- Quick learning ability and easy to adapt changes
- Ability to work in different environments and multicultural settings

Always dynamic and innovative

Sales and Marketing

Level: Professional | Experience: More than 4 years

Microsoft Office Word, Excel, Publisher, PowerPoint

Level: Professional | Experience: More than 7 years Now

Interests & Activities

Football, Basketball, swimming, Reading, Music

Accomplishments

Title: Founder of New Energies Freight Services Logistics Co. Ltd, Date: 2020 Up to Now
description: **Operation Manager**

Title: Founder of Tecno Retail Manager Lake Zone. Date: Apr/2016-Feb/2019 Description: **Head of Zones**

Title: Founder of Tecno Retail Manager Tanzania. Date: March/2011-2020 Description: **Country Head**

Title: Founder of CCM 2014 Up to Now; Date: May/2011. Description: **1st Chairman of CCM Mbagala Jeshi La Wokovu**

References (Professional | Academic | Personal)

Dr. Abdurrahman J Nkoba

The Institute of Finance Management,
Head of Banking and Finance Department,
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CERTIFICATE OF APPRECIATION

AWARDED TO

SUMILOH ABDULLAH

For obtaining the prize of

THE EXCELLENT STAFF

THANK YOU FOR YOUR HARDWORKING AND EFFORTS TO COMPANY FOR THE YEAR 2017
CONTINUE TO BE COMMITED AND HUMBLE FOR COMING NEW YEAR 2018

On 06th Jan., 2018, in 2017-2018

Carlcare Tanzania

6.1.2018

CERTIFICATE OF APPRECIATION

AWARDED TO

Sumillah Abdallah

For obtaining the prize of

Excellent New Staff

‘THANK YOU FOR YOUR HARDWORKING AND EFFORTS TO COMPANY FOR THE YEAR 2016,
CONTINUE TO BE COMMITED AND HUMBLE FOR COMING NEW YEAR 2017’

On 8th Jan, 2017, in 2016 – 2017

Carlcare International

8.1.2017

CERTIFICATE OF TRAINING

This Certifies that

Dear Mr./Mrs./MS SUMILDIH ABDALLAH

has completed the Eagle camp training course for the topics Multiple brand strategy,
Multiculture Communication and Multi task.

And is awarded this certificate by

Grand Caricare (T) Ltd
27.11.2019


Happiness Kuluwa
Human Resource Department


Hapson Tu
General Manager

