

# NURU GODFREY RUBEN

## Professional Summary

As a dedicated professional with a robust background in sales and environmental management, my primary objective is to leverage my diverse skill set and experience to contribute to the growth and success of an innovative organization. I am committed to employing my expertise in implementing effective sales strategies, building strong customer relationships, and conducting thorough market research to drive business objectives and enhance market presence. My aspiration is to continue advancing in a dynamic role where I can integrate my sales acumen with my experience in environmental management. I seek to contribute to a forward-thinking company that values sustainable practices and strategic development. By combining my analytical skills, detail-oriented approach, and ability to adapt to changing environments, I aim to make a meaningful impact, optimize processes, and support the organization in achieving its goals.

## Professional Experience

### Sales Officer

July 2023-To Date

- Angela Peace and Love Company Limited
- Implementing effective sales strategies that contributed to achieving the company's objectives and targets, resulting in a significant boost in annual revenue.
- Consistently achieving agreed sales targets and delivering results within schedule, leading to recognition as a top-performing sales representative for multiple quarters.
- Establishing and maintaining strong relationships with existing and potential customers.
- Conducting comprehensive market research to understand consumer trends and preferences, allowing the company to tailor products and marketing efforts more effectively.
- Developing customized sales presentations and proposals that effectively communicated the value of products, leading to higher conversion rates.
- Collaborating with the marketing team to create targeted campaigns.

### Industrial Practical Training

Aug 2020 - Oct 2020

— North Mara Gold Mine Limited  
Environmental Department

- Gained hands-on experience in environmental sampling and laboratory analysis.
- Operated water treatment plants and gained practical knowledge in water treatment processes.
- Conducted environment site inspections to ensure regulatory compliance.
- Acquired skills in incident action tracking and environmental incident management.
- Performed risk assessments and job hazard analysis to enhance workplace safety.
- Gained experience in industrial hygiene analysis to uphold health standards.
- Measured meteorological data and contributed to weather forecasting efforts.
- Engaged in environmental planning and management activities.
- Managed waste treatment and implemented effective waste management strategies.
- Monitored blasting activities and dust levels to maintain air quality control.

## Basic Info

- ☎ +255 620202585
- ✉ godfreynuru877@gmail.com
- 📍 P. o Box 1333 Mwanza
- 📅 7th August 1997
- 👤 Single
- 🇹🇿 Tanzanian

## Academic Qualifications

2019-2022

**Bachelor of Arts in Geography and Environmental studies**

🎓 University of Dar es salaam

2017 - 2019

**Advanced Certificate of Secondary Education**

🎓 Kilosa Agricultural Secondary School

2013 - 2016

**Ordinary Certificate of Secondary Education**  
Buseresere Secondary School

2006 - 2012

**Certificate of Primary Level of Education**  
Mapinduzi Primary School

## Skills

- Qualified in implementing sales strategies.
- Skilled in managing customer relationships.
- Experienced in conducting market research.
- Proficient in performing risk assessments.
- Qualified in engaging in environmental planning.
- Detail-oriented with a strong focus on accuracy.
- Analytical thinker who solves complex problems.
- Effective communicator with clients and colleagues.
- Adept at problem-solving and finding solutions.
- Reliable and dependable in all tasks.
- Adaptable to changing situations and environments.
- Proactive in anticipating and addressing issues.
- Collaborative team player who supports others.
- Highly organized with strong time management skills.

## Referees

Dr. Lucy Joseph  
Senior Lecturer  
University of Dar es salaam Position:  
0717138930

Sir Mwepelwa  
University of Dar es salaam  
Teacher  
0682365459

Innocent Kalunda  
Buseresere Secondary School  
Teacher  
0765012449

## Computer Skills and Tools

- Microsoft Office Suite for professional tasks
- Computer Administration
- Email and Internet Skills

## Languages

Swahili ● ● ● ● ●  
English ● ● ● ●