

CURRICULUM VITAE

PERSONAL INFORMATION

Surname : MPONZI
First : HAMIS
Sex : MALE
Nationality : TANZANIAN
Date of Birth : 11th January 1993
Place of Birth : IRINGA REGION

CONTACT INFORMATION

P.O Box 705,Dar Es Salaam
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CARREER OBJECTIVES

Position as SALESMAN/Mechanical technician or related position which offers key participation, team oriented tasks, immediate challenges, and career opportunity.

FIELD/PRACTICAL TRAINING (PT) AND EXPERIENCE

Name of the Company: MOSHA INTEGRATED INVESTMENT LTD
Place: Kilimanjaro
Position: SALES ENGINEER
Duration: 20/08/2023 - 15/08/2024

Duties and Skills obtained

- Promoting and selling automotive spare parts to clients, ensuring optimal product solutions.
- Providing technical guidance to customers on the selection and usage of spare parts.
- Establishing and maintaining strong relationships with clients to enhance customer satisfaction and loyalty.
- Conducting market research to identify potential clients and assess competitors.
- Preparing quotations, sales reports, and forecasts to meet sales targets.
- Collaborating with the technical team to resolve customer issues related to spare parts.
- Delivering presentations and demonstrations of automotive spare parts to potential clients.
- Monitoring inventory levels and coordinating with the procurement team for timely stock replenishment.

Name of the company: **MOHAMMED ENTERPRISES LTD(METL)**

Place: **DAR ES SALAAM**

Position: **SALES ENGINEER**

Duration: **From 10/1/2023 Up to 15/8/ 2023**

Duties and skills obtained

- Conduct thorough inspections of vehicles to identify mechanical, electrical, and safety issues.
- Use diagnostic tools to identify and resolve problems in various vehicle systems like engines, brakes, and suspension.
- Repair or replace faulty parts, ensuring proper functionality and safety.
- Perform road tests and verify compliance with safety and emission regulations.
- Conduct routine maintenance tasks and document inspection results and repairs.
- Advise customers on inspection findings and recommend necessary repairs or maintenance.
- Stay updated on automotive technologies, tools, and industry standards.
- Operate specialized tools and equipment to evaluate vehicle performance.
- Ensure vehicles are roadworthy before they are returned to customers.
- Train junior mechanics or apprentices on proper inspection techniques.
- Maintain a clean and safe work environment.

Name of the company: **VETA-IRINGA**

Position: **MECHANICS TECHNICIAN**

Duration: **8/01/2020 to 15/12/2023**

Duties and skills obtained

- To conduct preventive maintenance to mechanical devices.
- To detect malfunctions through observation (sound or visual).
- To run diagnostic tests to ensure system functionality.
- To repair broken or faulty machine parts.
- To perform emergency repairs.
- To choose appropriate materials based on mechanical needs
- To align and calibrate machine parts.
- To monitor and report on project progress..

LANGUAGE – COMMUNICATION ABILITY

ENGLISH, Excellent writing and Good in spoken

SWAHILI, Excellent in writing and spoken

EDUCATION BACKGROUND

INSTITUTION	YEAR	AWARD
National institute of Transport	2014 – 2019	BACHELOR DEGREE IN MECHANICAL ENGINEERING
Kilangalanga High Secondary School	2011 – 2013	Advanced Certificate of Secondary Education Examination (ACSEE)
Klerruu Secondary School	2007 – 2010	Certificate of Secondary Education Examination (CSEE)

COMPUTER KNOWLEDGE

AUTOCAD, SOLIDWORK, Rhinoceroses, Spreadsheet: Microsoft Excel, Word.

REFEREES

1. **Eng.Prof.Zakharia Mghanirwa**
Rector.
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National Institute of Transport
P.O box 705 Dar es Salaam
2. **Eng.Dr.Omary Khalfan**
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DECLARATIONS

I declare that the information given above is true to the best of my knowledge.

HAMIS ABAS MPONZI.