



GOODHOPE SHOMBE

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|Country of Origin: Tanzania | Gender: Male |Marital status: Married

PLANNING| RESEARCH |MONITORING & EVALUATION |PROJECT MANAGEMENT|BUSINESS DEVELOPMENT

SUMMARY

Goodhope Shombe is professional and experienced expert in Agribusiness. He has a solid working experience in project management, research, and business development across Agriculture sector. Through his career, Goodhope has engaged largely in planning, research and business development services along with technical support services for community-based organizations and companies. Goodhope is currently working for Simusolar Limited as Regional Sales Manager where he contributes towards adoption of Solar-powered irrigation systems with direct and significant impact on productivity for smallholder farmers. For 10 years, Goodhope has worked intensively to support Donor funded projects and company investments, and his experience ranges from working with USAID, EU, DANIDA, and SIDA.

RELEVANT EDUCATION

TRADE POLICY TRAINING CENTER IN AFRICA (TRAPCA/ESAMI)| ADVANCED COURSES IN INTERNATIONAL TRADE POLICY AND TRADE LAW|ARUSHA, TANZANIA|Feb.2018-Oct. 2020

SOKOINE UNIVERSITY OF AGRICULTURE (SUA)| BSc. AGRICULTURAL ECONOMICS AND AGRIBUSINESS|MOROGORO, TANZANIA|Oct.2010-Jul.2013

MOSHI COOPERATIVE UNIVERSITY (MoCU)|DIPLOMA IN COOPERATIVE MANAGEMENT AND ACCOUNTING|KILIMANJARO, TANZANIA|Jul.2008 -Aug.2010

OTHER PROFESSIONAL TRAININGS

Research Associate| Center for African Studies, University of Mumbai| Jun.2021
A 12-week online internship project designed to equip participants with knowledge on India-Africa partnership within the framework of South-South Cooperation, Conduct and assist with research on Africa themes, write research reports and publish research.

Trade & Gender |Trade Policy Training Center in Africa (Trapca) | Arusha TZ Jul. 2020
The 12-day online course objective was to increase competencies of the participants to identify trade policy and poverty alleviation priorities as well as mainstream gender into trade and poverty development policies.

**Project Cycle Management| Morogoro, Tanzania****Jun. 2014**

An intensive 5-day training sponsored by the Ministry of Industry and Trade (MIT)-capacity development for mainstreaming trade projects

Entrepreneurship and Business Planning| Morogoro, Tanzania**Aug. 2013**

The 5-week course was designed to equip university graduates at Sokoine University of Agriculture (SUA) who aspires to undertake businesses along agriculture-agribusiness value chain.

PROFESSIONAL EXPERIENCE

SIMUSOLAR LIMITED |IRINGA, TANZANIA| REGIONAL SALES MANAGER | Jun. 2022 - Present**Main Duties**

- Managing sales operations of solar irrigation water pumps across the region.
- Train and create awareness on benefits of using solar-powered irrigation water pumps to the farmers to increase adoption to the solar irrigation technology.
- Maintain relationships with potential partners, government and stakeholders.
- Managing projects and programs across the region.

**KILOMBERO VALLEY TEAK COMPANY LIMITED (KVTC)| MOROGORO, TANZANIA|
RESEARCH & PLANNING MANAGER| Apr. 2019 – Mar. 2020****Main Duties**

Administrate the research and development program of the company's forestry asset in close collaboration with external advisors and researchers; Oversee the Tree Improvement Plan (PROJECT PLUS 20) and report on growth and development of trials; Manage data and experiment information; Performed regular monitoring and reporting on growth and operational progress indicators through field surveys.

Achievement

- Provided the company with detailed forestry data and maps.
- Assisted in long-term planning for harvesting and thinning activities.
- Contributed to the achievement of Research and Development goals of the company.

ACE AFRICA TANZANIA| ARUSHA, TANZANIA| AUG. 2014- DEC. 2016**Technical Support Field Officer****Main Duties**

Assisted project staff and the M&E staff to develop and maintain comprehensive, quality and relevant materials for purposes of effective advocacy, training, monitoring and reporting.

Achievement

- Contributed to timely submission of Donor reports.
- Build capacity of intervention teams on monitoring and evaluation.
- Improved the quality of data collected from the field.
- Improved efficiency and effectiveness in the organization
- Participate in community livelihood initiative programs include WASH activities.



**SOKOINE UNIVERSITY GRADUATE ENTREPRENEURS' COOPERATIVE (SUGECO)|
MOROGORO, TANZANIA| OPERATIONS MANAGER-VOLUNTEER | Jul. 2013-Aug. 2014**

Main Duties

Contributed in creating, enabling and supporting knowledge intensive innovative youth entrepreneurs to build successful businesses along agricultural and agribusiness value chain. Assisted in business incubation, entrepreneurship and business planning training for startups and help them develop bankable business proposals; Facilitated linkages between entrepreneurs and commercial bank (CRDB bank) on a 3-year pilot project for startups.

Achievement

Created a significant number of startup businesses across the agriculture value chains which include agricultural production, food processing, animal and poultry keeping and fish farming.

SKILLS

Languages: English (Full proficiency); Kiswahili (Native Speaker)

Computer Literacy:

Computer basics/MS Office – (Advanced proficiency); SPSS – (Advanced proficiency); STATA, GIS – (Intermediate proficiency); ODK, Kobo, Open Data Kit (Advanced proficiency).

Key Competences:

Planning, Project management, Research and technical writing, Monitoring and Evaluation, Training and coaching, Agribusiness development, Value chain development, Strong personal and interpersonal skills, Mobile data collection, Marketing, Trade policy and trade facilitation.

RELEVANT CONSULTANCIES

Client| Flying Dream, Tanzania

November 2021

Assignment| Lead the research team in conducting assessment for development of a digital platform for access to actionable preliminary agricultural information (production cost, productivity, profitability etc) for rural farmers, youths and the new entrants in agribusiness that will help them make informed decisions.

Role| Lead Consultant – GREEN AI PROJECT

Client| Rikolto, Tanzania

October 2020

Assignment| Conducted Baseline Study for the EU-funded programme to improve the performance of Tanzania's horticultural sector, contributes to job creation and nutritional security. The project outcome is to increase competitiveness and profitability of the horticulture sector for smallholder farmers in Tanzania's Southern Highlands.

Role| Research Assistant - AGRI-CONNECT PROGRAM



Client| Tech-Force Innovations B.V Netherlands

July 2020

Assignment| Completed an End-line Evaluation for SAGCOT Integrated Knowledge and Information for Agriculture (SIKIA). SIKIA is a Public-Private Partnership project aimed at providing knowledge and information for Tanzania's rice value chain through delivery of actionable farmer information needs mainly weather condition (climate change); crop management; variable inputs; water and irrigation; market information; agricultural credit and insurance.

Role| Enumerator – SIKIA project, Mbeya

Client| Rikolto, Tanzania

August 2017

Assignment| Selection of potential clusters for irrigation financing

Role| Lead consultant – Clusters selection

Client| Rikolto- Tanzania

March 2017

Assignment| Strengthening capacity of farmers and farmer-based organizations (FBOs) on business modeling and business planning.

Role| Consultant – Inclusive Business Modeling & Planning (IBM) project

Client| BEST-AC (BEST Dialog)

November 2013

Assignment| Strengthening of business environment of the sugar sector in Tanzania through research and advocacy.

Role| Research assistant – Enhancing Sugar Industry Regulatory Framework of Tanzania

REFERENCES

Walter Shayo M&E Officer Rikolto (VECO) East Africa (Tanzania) P.O. Box 14665, Iringa Email:walter.seleman@rikolto.org Mobile: +255 765 003 896	Jerome Mackay Senior Advisor, Strategy and Value Chain Development Specialist Ace Africa (TZ) P.O. Box 16416, Arusha Mail: mackayjerry@hotmail.com Mobile: +255 784 692 120	Dr. Anna Temu (PhD) Senior Lecturer Sokoine University of Agriculture. Founder and Chair SUGECO Ltd P.O. Box 3223, Morogoro Email: aatemu@gmail.com Mobile: +255755534436
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