CURRICULUM VITAE

HILDA ANDERSON WILLSON

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PERSONAL INFORMATION:

Date of Birth: 19/11/2001 Place of Birth: Arusha, Nationality: Tanzanian

Gender: Female

Marital Status: Single

Health: Very Good

Language: Swahili and English

Postal Address: P.O. BOX 7591, Arusha

PROFESSIONAL SUMMARY;

I am self-confident and well determined person, hard worker with high creativity, quick learner, goal oriented and team player. I can easily adapt into various circumstance while making valuable contribution. I am capable of working under minimum supervision with high integrity and apply professional skills throughout the work.

EDUCATION BACKGROUND:

QUALIFICATION	DURATION	INSTITUTION
BSc of science in Information System Management	2021-2024	Ardhi University
Advance Secondary Schools	2019-2021	St Marie Eugenie Secondary School
Certificate of Secondary Education	2015-2018	D'alzon Secondary School

Certificate of Primary Education	2008-2014	Esa Primary School

WORK EXPERIENCE

PRACTICAL FIELD: KICOM LIMITED, Dar es salaam 2022

Working as a system analyst at Kicom performing the following activities

- Analyzed the company's IT systems to identify areas for improvement and increased efficiency.
- Assisted in the design and implementation of new system features updates.
- Conducted tests and assessments of existing systems to ensure they met performance and security standards.
- Collaborated with the IT team to troubleshoot and resolve system issues quickly and effectively.
- Documented system specifications and procedures, making it easier for the team to maintain and upgrade system.
- Supported the training of staff on new system functionalities and best practices.

PRACTICAL FIELD: EXACT SOFTWARE ltd-Dar es salaam 2023

Working as a IT support specialist for Exact Software ltd performing the following activities

- Provided technical support for software and hardware issues ensuring timely resolution of problem to minimize downtime.
- Assisted in the installation, configuration, maintenance of computer systems, software, and networks.
- Conducted regular system updates and maintenance to ensure security and optimal performance.
- Developed and documented standard operating procedures and best practices for IT support and maintenance.

• Collaborated with other IT team members to improve system efficiency and performance.

INTERNSHIP: PAONES GENERAL TRADING COMPANY-Dar es salaam 2024-Present

Working as an IT Sales Executive at the company performing the following activities

- Identifying potential customers and generating leads through various methods such as cold calling, cold emails and market research.
- Preparing and delivering presentations to clients to demonstrate the value of the product or service.
- Building and maintaining relationships with existing and potential customers to ensure satisfaction.
- Negotiating terms and conditions of sales agreements, ensuring mutually beneficial outcomes for both the company and the customer.
- Meeting or exceeding sales target set by the company.
- Preparing regular sales reports and promoting feedback to management about market conditions and customer needs.

SKILLS & TRAINING;

Data analysis skills; MS Excel, SPSS, POWER BI, STATA.

Database Management; MYSQL, SQL.

Project Management; I have strong project management skills developed through

coordinating multiple projects from commencing to completion. I

am skilled in using Trello project management tool.

Communication

I am a good communicator with good communication and writing

Skills;

skills. My past experience in documenting lessons learned and

provide evidence.

Organizational

I have developed a personal time management plan that details daily,

weekly and monthly tasks.

&Time-Management

Skills;

Staff Relations;

I am committed to maintaining good employer-employee relations to

maximize productivity in the department.

Report writing skills;

I have developed strong report writing skills through my experience in analysing complex datasets and translating them into insights. I

create clear structured reports.

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HOBBIES &INTEREST:

Travelling Tennis Reading

REFEREES

Mr. Dickson Anderson	Annastazia Kavishe	Mr. Albert Wilson
Assistant lecturer	Medical officer	Sales executive
University of Dar es salaam	Arusha Lutheran Hospital	NMB Bank
Dar es salaam, Tanzania	Arusha, Tanzania	Kagera, Tanzania
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	Dicksonanderson16@yahoo.com	anna@gmail.com	andersonalbert351@gmail.com

DECLARATION

I, <u>Hilda Anderson Willson</u> declare that is my own CV, written to the best of my knowledge, truthfully and honesty. All of the information found in this CV, explain in summary, the reality of my personal, academic and career life.