

CURRICULUM VITAE

Arthur Joseph Malya

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Marital Status: Married

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MISSION STATEMENT

To work in an organization that gives chance to use and enhance my skills and knowledge for the achievement of the company and my career as well.

ACADEMIC BACKGROUND

1. 2017- Institute and Faculty of Actuaries, United Kindgom
Industrial Certificate Awards

- CT-2 Finance and Financial Reporting
- CT-4 Models
- CT-5 Contingencies

2. 2016-2017 - Heriot-Watt University, Edinburgh, United Kingdom
Master of Science in Actuarial Science

3. 2013-2016 -Catholic University of Eastern Africa, Nairobi, Kenya
Bachelor of Science in Actuarial Science

4. 2011-2013 - Lutheran Junior Seminary, Morogoro, Tanzania
Form Six Certificate

5. 2007-2010 – St Marks Secondary School, Dar Es Salaam, Tanzania
Form Four Certificate

OTHER CERTIFICATIONS, TRAINING AND ACHIEVEMENT

- S2B Retail Development Training (Totalenergies,2024)

- Work Safety Training (Totalenergies,2024)
- Station Stick to Basic Training (Totalenergies,2019)
- Territory Manager Training Certificate (Totalenergies, 2020).
- Computer Certificate (University of Dar-Es-Salaam Computing Centre, 2013).
- Leadership Certificate Award (Lutheran Junior Seminary, 2013).
- UN Club Certificate Award (St. Mark's Secondary School, 2010).
- Anti-Corruption Club Membership Certificate Award (St. Mark's Secondary School, 2010).

WORK HISTORY AND EXPERIENCE

COMPANY:

1. TOTALENERGIES OIL & GAS MARKETING CO LTD (TZ)

POSITION

A) TERRITORY MANAGER (2019- PRESENT)

JUNE 2021- PRESENT – LAKEZONE TERRITORY

MAY 2019- MAY 2021- NORTHERNZONE TERRITORY

RESPONSIBILITIES

- Manage, optimize and develop the economic and commercial performance levels of network stations consisting of CODO young dealers/Financial dealers, DODO, and COCO.
- Control and ward off financial risks by making a monthly check on dealer's financial health (Financial situation) and analyze the economic and commercial performance levels (Actual operating account). (Real and Forecasted analysis PNLs)
- Study, propose and negotiate the economic aspects of the contracts (MLAs) within the framework of installation, renewal or of annual renegotiation (WCR, Operating account forecast)
- Conduct internal Audit to dealers in compliance with company standards
- Propose and implement the action plans required for optimizing results

- Implement competition and sectorial watch, identify possible prospects and analyze competition effects. etc

B) NETWORK BUSINESS ANALYST (2018-2019), DAR ES SALAAM

RESPONSIBILITIES

- Understanding programming languages usage as Excel (Micro & Macro), SAP, SALSA, TEMPO, R programming (basis) for analysis purposes.
- Daily, weekly, monthly and yearly report analysis – Network sales report; Dealers book, NCA, loss report
- Budget review and monitoring performance by recording daily station stock report, review and monitor station dryouts and loading schedules.
- Record and analyze station financial situations, price change effects, operational loss
- Engage in station new projects and establish ways to well monitor and manage station data i.e Fusion (FCC), Tempo, Oasis
- Assist of managing and supervising loadings, use of online ordering tools and elaborate customer on proper use of such tools i.e efuel + elube

2. ASSEMBLE INSURANCE (TZ)

POSITION: INTERNAL AUDIT TRAINEE (2018), DAR ES SALAM

RESPONSIBILITIES

- Learn and understand management mode of data collection and recording.
- Review of audit reports, analyze premium and benefit risks and their mitigations.
- Customer visit, review and recommend beneficial schemes.
- Participating on decision making on different available schemes and areas to concentrate to increase customer awareness.

3. LAPFUND (Local Authority Provident Fund) (KE)

POSITION: INTERNAL AUDIT TRAINEE (2015)

RESPONSIBILITIES

- Establish several ways to identify risks and understand risk management modes.
- To determine whether adequate controls are in place to mitigate risks effectively.
- Understand how an organization can cope with serious risks and how they can affect the fund.
- Risk register creation.

SUMMARY OF PERSONAL ATTRIBUTES AND SKILLS

- Management, Leadership Skills, and Customers relationship skills
- Ability to multi-task and good team player.
- Analytical & Reporting skills.
- Honest, competent, reliable, adaptable and dependable.

HOBBIES

- Watching and participating in games; Travelling
- Rowing Certificate Award (Queensferry Rowing Club Scotland, 2017)
- Official Manchester United Membership Certificate Award (2016/2017).

PUBLICATIONS

Projects and Case Studies

- Improving Health care Provision in Tanzania (GIZ, MOH-Z, TZ, 2025)
- Macro excel model on Network book report (Totalenergies, TZ, 2019)
- Solvency II (Heriot Watt University, UK, 2017)
- UK Pensions-Will we have enough? (Heriot watt University, UK, 2017)
- Demand of Micro Insurance in Kenya (Catholic University of EA, KE, 2016)
- Self-Publication- **"LIVING IN CHRIST WITHOUT PARENTS (KE, 2014)" By Arthur Malya**

REFERENCES

1. **Adam Msangi**
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2. **Dr Crispin J. Mbogo**
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