

## **CURRICULUM VITAE (C.V)**

**FIRST NAME:** BRIAN.

**MIDDLE NAME:** JONATHAN.

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**MARITAL STATUS:** SINGLE.

**NATIONALITY:** TANZANIAN.

**PLACE OF BIRTH:** DAR ES SALAAM.

**DATE OF BIRTH:**5<sup>TH</sup> APRIL 1999.

**CURRENT ADDRESS:** TABATA KINYEREZI SONGAS.

**RELIGION AFFILIATION:** CHRISTIAN.

**SEX:** MALE.

**LANGUAGE:** ENGLISH AND SWAHILI.

### **EDUCATION BACKGROUND**

<b>DURATION</b>	<b>INSTITUTION/SCHOOL</b>	<b>AWARD</b>
NOVEMBER 2019-JULY 2022	UNIVERSITY OF DAR ES SALAAM(UDSM)/SCHOOL OF ECONOMICS(UDSOE)	BACHELOR OF ARTS IN ECONOMICS.
APRIL 2017-MAY 2019	EAGLES HIGH SCHOOL	ACSEE CERTIFICATE AND DISCIPLINE AND CLEANLINESS AWARD
JANUARY 2013-NOVEMBER 2016	CENTENNIAL CHRISTIAN SEMINARY(CCS)	CSEE CERTIFICATE AND DISCIPLINE AWARD
JANUARY 2005-OCTOBER 2012	SAINT FLORENCE ACADEMY	PRIMARY LEVEL EDUCATION CERTIFICATE AND DISCIPLINE AWARD.

## WORKING EXPERIENCE.

DURATION	ORGANIZATION	POSITION	TASKS
JULY 2021- SEPTEMBER 2021	TANZANIA COMMERCIAL BANK(TCB)(KARIAKOO BRANCH)	SALES AND MARKETING REPRESENTATIVE	<p><b>Attending customers:</b> During my PT time one of the activities assigned by my internal supervisor was to attend customers including the elderly people especially in the provision of different loan services from the Credit department like <b>WASTAAFU LOAN</b>; and also dealt with customers who wanted to open several accounts like <b>WADU A/C</b> which is intended for the police and military personnel.</p> <p><b>To attend files and documents:</b> These files include the Mobile <b>Reconciliation</b> which deals with the float transactions of M-Pesa, Tigo Pesa,</p>

			<p>Airtel Money, Halopesa, T-Pesa and Selcom; <b>The Maintenance</b> which deals with the office maintainance; <b>Western Union, TT and TISS transfer</b> whereby it deals with money transactions in the ATM machine.</p>
March 2023-May 2023	LINDAPESA COMPANY LTD	SALES AGENT(MOROGORO REGION)	<p>To seek customers(business personnel) and to register them through the Linda Pesa App for their usage like stockings, sales and reconciliations.</p> <p><b>ACHIEVEMENTS:</b></p> <p>Managed to close 10 customers during that time around Morogoro town.</p> <p><b>CHALLENGES:</b></p> <p>Many customers around Morogoro town were not aware of the technological aspect of running smooth their business so were reluctant to be onboarded by me.</p>

1 <sup>st</sup> June 2023- February 2024	SUNDA INTERNATIONAL	SALES SPECIALIST(TANG A REGION)	<p>To help customers(wholesale rs) in reaching their monthly targets so that they can earn their monthly commissions.</p> <p>To help increase more sales around Tanga Region so as to surpass the companies big competitors who include <b>NICEONE</b>.</p> <p>To supervise promoters in pushing sales around Tanga Town.</p> <p>Assisting wholesalers in making orders through their whats app company groups.</p> <p>Supervise offloading of the wholesalers goods once arrived to their warehouses.</p> <p>Continual check of the wholesalers warehouse stocks so that to know their stock trend.</p>
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			<p>Attending monthly meetings to Dar Es Salaam for accession issues.</p> <p>Submitting daily and monthly reports to my supervisor and manager.</p> <p><b>CHALLENGES:</b></p> <p>Presence of unloading mix up at the industry located at Kibaha.</p> <p>Continual presence of damaged goods especially DOFFI washing powder during offloading.</p> <p>Payment challenges when wholesalers want to make a deposit to the company particularly NMB.</p>
1st March 2024-Present	ONFON MEDIA(T)	BUSINESS DEVELOPER.	<p>To help the company to increase more revenues by assisting them in seeking customers by making appointment and visiting and calling them to use our</p>

			<p>VALUE ADDED SOLUTION like BULK SMS, SMS SHORTCODE, USSD and CALLER RING BACK TUNES.</p> <p><b>CHALLENGES:</b></p> <p>Customer's unawareness towards the benefits of BULK SMS.</p> <p><b>ACHIEVEMENTS:</b></p> <p>So far I have managed to create 7 BULK SMS portal accounts and managed to onboard only 2.</p>
March 2024-Present	ENVAITA COMPANY.	SALES PERSONNEL	<p>To seek customers to using our digital invitation card technology.</p> <p>To attend the customers event through scanning their cards through QR Codes.</p>

**HOBBIES:**

Watching and playing football.

Listening to music.

Reading novels.

**SKILLS AND COMPETENCE:**

Computer skills like MS Word, Excel and Office.

Communication skills.

Customer service skills.

Team work skills.

**REFEREES:**

<b>NAME.</b>	<b>DETAILS.</b>	<b>POSITION.</b>
Dr. Hamisi Mwinyimvua.	<a href="mailto:hmwinyimvua@yahoo.com">hmwinyimvua@yahoo.com</a> +255784471838	LECTURER AND COURSE COORDINATION FOR PUBLIC SECTOR ECONOMICS.
Mr. Faraji Basso.	<a href="mailto:Faraji.basso@gmail.com">Faraji.basso@gmail.com</a> +255622262126 +255714523130	BRANCH MANAGER TCB KARIAKOO BRANCH.
Dr. Vincent Mughwai	<a href="mailto:vlmughwai@gmail.com">vlmughwai@gmail.com</a> +255712996666	LECTURER AND COORDINATOR FOR THE ENVIRONMENTAL ECONOMICS.
Prof. Razack Lokina	<a href="mailto:rlokina17@gmail.com">rlokina17@gmail.com</a> +255784574369	COORDINATOR FOR APPLIED ECONOMETRICS AND QUANTITATIVE METHODS.
Dr. Kenneth Mdadila	<a href="mailto:mdikenn@yahoo.com">mdikenn@yahoo.com</a> +255744730221 +255717699705	COORDINATOR FOR THE INTERNATIONAL ECONOMICS.
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