# ESTHER HERMAN MICHAEL DAR ES SALAAM

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#### PERSONAL INFORMATION

Nationality : Tanzanian Gender : Female Marital Status : Single

### **OBJECTIVES**

Am willing to give total support to the organization with the capability and competence in order to achieve company goals and create mutual benefit, I want to be part of your success by offering high motivations, responsibility, quality work and keeping deadlines.

#### ACADEMIC QUALIFICATION

Bachelor of Arts in Marketing and Entrepreneurship | Moshi Co-operative University. 2020-2023

Diploma in Microfinance and management | Moshi Co-operative University. 2017-2019

Advance Certificate of Secondary Education | Majengo Secondary school.2015-2017

Certificate of Secondary Education | Majengo Secondary school.2011-2014

Certificate of Primary Education | Kilimanjaro Primary school.2004-2010

#### **WORKING EXPERIENCE**

MBONI ADVENTURE | 2019 August- July 2020 |

#### **CUSTOMER CARE&MARKETING**

- Resolve customer queries and complaints and contract negotiation with clients.
- Create content for social media channels to engage customers and increase brand awareness.
- Monitor competitor activities in order to stay ahead of competition.

# EQUITY BANK LIMITED TANZANIA |2023 September- 2024 October| CUSTOMER EXPERIENCE

- Resolve customer queries and complaints in a timely manner and collect customer feedback and record into system, sharing key details with appropriate department.
- Educate customers about new products and services, cross sell and up sell of bank products.
- Mobile money registration, card application and card printing, to receive cheque, transfer, standing order, card limit, dispute form, and print account statement.

# OTHER SKILLS & QUALITY

- Microsoft office and able to use internet, E-mail and typing.
- Ability to analytical analysis based on fact make informed decisions and work with people with different cultural and national background.
- Customer relationship management.
- Brand creation and identity.
- Responsible and ready to face challenges.
- Communication skills.

# INTERESTS&HOBBIES

(i) Networking (ii) Learning new things (iii) Traveling (iv) Praise and worshiping

**Languages:** Swahili: Excellent (Speaking / Reading / Writing)

English: Excellent (Speaking / Reading / Writing)

#### REFEREES

Gladness Dickson Kaaya

Marketing Officer

Asas dairies Arusha Depot

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Amina Azizi Makulla

Teacher

Geita

+255745199946, aminaazizi146@gmail.com

Paskali Gilayo Ungo

KYC (Know your customer)

**Equity Bank** 

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