

CURRICULUM VITAE

1. PERSONAL PARTICULARS

Full Name Brigitha Salvatory
Surname Mbuya
Date of birth 08/01/2000
Sex Female
Nationality Christian
Marital status Single
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Permanent Address P.O BOX 2320

2. ACADEMIC BACKGROUND

YEARS	QUALIFICATION
2019 - 2022	Certificates of Bachelor Degree of Agricultural Economics and Agribusiness at Sokoine University of Agriculture in Morogoro Region
2017 - 2019	Advance Certificates of Secondary School at Ashira Secondary School in Moshi Region
2013 -2016	Ordinary level Certificates of Secondary School at Louis Montfort Secondary School in Temeke Dar es Salaam Region
2006 - 2012	Certificates of Primary Education at Yombo Vituka in Temeke Dar es Salaam

3. WORKING EXPERIENCE

Trainee Selling and Marketing Officer (Field Practical)

Duration; July – September 2021

Institution; Tanzania Mercantile Exchange Public Limited Company in Dar es Salaam Region.

Key Responsibilities

- To maintain client's relation with the company.
- Creating and presenting sales performance reports.
- To conducting market research on agriculture products such as sisal, cashew nut, chick peas and sesame seeds.
- Collaborating with the sales team to develop targeted sales strategies.

Achievements

- The strong customers relationship with the company was made and retained
- Building trust between company and farmers since it's based on online trading platform.
- Increase more skills and knowledge through collaborating with the company team members as well as farmers

Trainee Selling and Marketing Officer (Field Practical)

Duration; March – April, 2022

Institution; Tanzania Mercantile Exchange Public Limited Company in Dar es Salaam Region

Key Responsibilities

- To analyzing market trend of agricultural products.
- To provide an insight into developing, expanding and maintain marketing channel.
- To provide education to farmers about the benefits of cooperating with the Tanzania Mercantile Exchange [TMX] platform.

Achievements

- Building passion in learning the various Online Marketing Techniques.
- Ability to observe customers competitor's trends during auction time [Using online trading platform].
- Enhance the experience of speaking with customers.

Attributes

- Cooperative and adaptive in learning.
- Focused on achieving my job task and career goals of the company.
- Able to conserve an environment and its resource.
- Hardworking and supportive.

4. Sales and Marketing Officer.

Duration; 4th October 2023 – 1st October 2024

Institution; Vijana Cargo Clearing and Logistics Company

Key Responsibilities

- To achieve sales targets
- Management of customer relationship
- Generating sales reports
- To provide customers with information about organization service.

Achievements

- Securing key clients
- Winning sales award
- Consistently delivering exceptional customer service
- Surpassing revenue targets

5. TRAINING AND WORKSHOP**National Building Army (JKT) Training Course**

Duration; 17 June 2019 – 19 September 2019

Provider Name; National Building Army Head Quarter Dar es Salaam

REFEREE

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