



GOODHOPE SHOMBE

Tel: (+255) 713167653 | E-mail: gshombe@gmail.com

|Country of Origin: Tanzania | Gender: Male |Marital status: Married

PLANNING| RESEARCH |MONITORING & EVALUATION |PROJECT MANAGEMENT|BUSINESS DEVELOPMENT

SUMMARY

Goodhope Shombe is professional and experienced expert in Agriculture and Agribusiness. He has a solid working experience in planning, project management, research, and business development for community-based organizations. Through his career, Goodhope has engaged largely assisted in planning, coordinating and implementing, quality activities to the agriculture and nutrition components. Also, to empower women, children and their communities to improve and sustain their own health, wellbeing and development. Goodhope is currently working for Simusolar Limited as Regional Manager where he contributes towards the adoption of Solar-powered irrigation systems with direct and significant impact on productivity for smallholder farmers. For 10 years, Goodhope has worked intensively to support Donor funded projects, and his experience ranges from working with USAID, EU, DANIDA, and SIDA.

RELEVANT EDUCATION

Qualification	Institution	Year
PGDA: International Trade Policy Trade Law, and Trade Facilitation	TRADE POLICY TRAINING CENTER IN AFRICA (TRAPCA/ESAMI) Arusha	2018-2020
Bsc. Agricultural Economics and Agribusiness	SOKOINE UNIVERSITY OF AGRICULTURE (SUA) Morogoro	2010-2013
Diploma: Cooperative Management and Accounting	MOSHI COOPERATIVE UNIVERSITY (MoCU) Kilimanjaro	2008-2010

PROFESSIONAL EXPERIENCE RELEVANT EDUCATION

SIMUSOLAR LIMITED |IRINGA, TANZANIA| REGIONAL MANAGER | Jun. 2022 - Present

Duties and responsibilities

- Contribute towards the adoption of Solar irrigation water pumps with direct and significant impact on agricultural productivity to the smallholder farmers.
- Liaise and coordinate with relevant persons, government departments and organizations in implementation of activities, including attending meetings and making courtesy calls.
- Supervise and support the Field staff in the implementation of business activities.
- Contribute to the compilation of reports capturing all relevant and useful date and information.
- Provide financial reports to account for all monies received and used for activities.
- Maintain and strengthen links and good relations with government, partners and stakeholders.

RIKOLTO| IRINGA, TANZANIA| AGRIBUSINESS ADVISOR| Apr. 2019 – Mar. 2021

Duties and responsibilities

- Collaborate with consultant and agro-suppliers on building capacity of farmers and FBOs.
- Mobilize and to form groups and registering strong FBOs.
- Support farmers and FBOs implementing their market strategies.
- Encourage collective aggregations to ensure maximum utilization of warehouse.
- Provide sustainable production and safe food production and following local and international market standard.

ACE AFRICA TANZANIA| ARUSHA, TANZANIA| AUG. 2014- DEC. 2018

Technical Support Field Officer-Food Security

Duties and responsibilities

- Assisted project staff and the M&E staff to develop and maintain relevant materials for purposes of advocacy, monitoring and reporting.
- Ensure that all activities allocated are implemented and reported on in a timely and efficient manner, within budget and reaching targets.
- Identification of target beneficiaries to engage in food security and related activities in the community
- Organize and administer trainings for target community beneficiaries on initial Agriculture and Nutrition.
- Conduct follow-ups and monitoring of community beneficiaries trained, including giving technical advice on and assistance.

SOKOINE UNIVERSITY GRADUATE ENTREPRENEURS' COOPERATIVE (SUGECO)|

MOROGORO, TANZANIA| COOPERATIVE MANAGER | Jul. 2013-Aug. 2014

Duties and responsibilities

- Contributed in creating, enabling and supporting knowledge intensive innovative youth entrepreneurs to build successful businesses along agricultural and agribusiness value chain. Assisted in business incubation, entrepreneurship and business planning training for startups and help them develop bankable business proposals; Facilitated linkages between entrepreneurs and commercial bank (CRDB bank) on a 3-year pilot project for startups.

Achievement

- Facilitated linkages between entrepreneurs and commercial bank (CRDB bank) on a 3-year pilot project for startups.
- Created a significant number of startup businesses across the agriculture value chains which include agricultural production, food processing, animal and poultry keeping and fish farming.

SKILLS

Languages: English (Full proficiency); Kiswahili (Native Speaker)

Computer Literacy:

Computer basics/MS Office – (Advanced proficiency); SPSS – (Advanced proficiency); STATA, GIS – (Intermediate proficiency); ODK, Kobo, Open Data Kit (Advanced proficiency).

Key Competences:

Planning, Project management, Research and technical writing, Monitoring and Evaluation, Training and coaching, Agribusiness development, Value chain development, Strong personal and interpersonal skills, Mobile data collection, Marketing, Trade policy and trade facilitation.

RELEVANT CONSULTANCIES

Client| FD Ltd, Tanzania

November 2021

Assignment| Lead the research team in conducting assessment for development of a digital platform for access to actionable preliminary agricultural information (production cost, productivity, profitability etc) for rural farmers, youths and the new entrants in agribusiness that will help them make informed decisions.

Role| Lead Consultant – GREEN AI PROJECT

Client| Rikolto, Tanzania

October 2020

Assignment| Conduct Baseline Study for the EU-funded program to improve the performance of Tanzania's horticultural sector, contributes to job creation and nutritional security. The project outcome is to increase competitiveness and profitability of the horticulture sector for smallholder farmers in Tanzania's Southern Highlands.

Role| Research Assistant - AGRI-CONNECT PROGRAM

Client| Tech-Force Innovations B.V Netherlands

July 2020

Assignment| Completed an End-line Evaluation for SAGCOT Integrated Knowledge and Information for Agriculture (SIKIA). SIKIA is a Public-Private Partnership project aimed at providing knowledge and information for Tanzania's rice value chain through delivery of actionable farmer information needs mainly weather condition (climate change); crop management; variable inputs; water and irrigation; market information; agricultural credit and insurance.

Role| Enumerator – SIKIA project, Mbeya

Client| Rikolto, Tanzania

August 2017

Assignment| Selection of potential clusters for irrigation financing

Role| Lead consultant – Clusters selection

Client| Rikolto- Tanzania

March 2017

Assignment| Strengthening capacity of farmers and farmer-based organizations (FBOs) on business modeling and business planning.

Role| Consultant – Inclusive Business Modeling & Planning (IBM) project

Client| BEST-AC (BEST Dialog)

November 2013

Assignment| Strengthening business environment of the sugar sector in Tanzania through research and advocacy.

Role| Research assistant – Enhancing Sugar Industry Regulatory Framework of Tanzania

REFERENCES

Walter Shayo M&E Officer Rikolto EaAfrica (Tanzania) P.O. Box 14665, Iringa Email: walter.seleman@rikolto.org Mobile: +255 765 003 896	Jerome Mackay Senior Advisor, Strategy and Value Chain Development Specialist Ace Africa (TZ) P.O. Box 16416, Arusha Mail: mackayjerry@hotmail.com Mobile: +255 784 692 120	Dr. Anna Temu (PhD) Senior Lecturer Sokoine University of Agriculture. Founder and Chair SUGECO Ltd P.O. Box 3223, Morogoro Email: aatemu@gmail.com Mobile: +255755534436
---	---	--