

Francis Butube, ACCA, CPA (T)

Mobile: +255-712-051111 or +255-767-051111

Email: butubefrancis@gmail.com

Dar es Salaam, Tanzania

LinkedIn: <https://www.linkedin.com/in/francis-butube-acca-080969144/>

Finance | Accounting | Tax | Compliance | Strategic Leadership

Personal Summary

- Strategic and results-driven Finance Executive with 8+ years of progressive experience in corporate finance, accounting, taxation, and business strategy. Proven track record in driving financial performance, optimizing risk management, and leveraging data-driven insights and financial decision making to support sustainable business growth. Adept at leading finance teams, ensuring regulatory compliance, and enhancing operational efficiency across local, multinational, and cross-border environments.
- Currently serving as Finance Manager at Armex Mining Tanzania and Armex Trading DMCC, where I lead a team of 4 in financial management, reporting (sub & group), risk mitigation, budgeting, strategic planning & analysis. Previously, I served as a Senior Consultant at PwC Tanzania for over 5 years, managing a team of 7 in tax compliance, financial reporting, donor management, and global mobility services for multinational corporations and NGOs.
- A Chartered Accountant (ACCA, CPA-T) and Registered Tax Consultant, with deep expertise in IFRS, financial management, auditing and corporate taxation, I bring high ethical standards and a commitment to regulatory compliance, transparency, and fiscal responsibility.

Career objective

To leverage my expertise as a Chartered Accountant in optimizing financial performance, driving sustainable business growth, fiscal efficiency and implement industry best practices to contribute meaningfully to organizational success and long-term value creation.

Professional Affiliations

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| ▪ Association of Chartered Certified Accountants - ACCA (UK), Member | 2022 |
| ▪ Certified Public Accountant – CPA (T) | 2024 |
| ▪ Registered Tax Consultant (Tanzania Revenue Authority) | 2023 |

Education

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| ▪ Advanced Diploma in Accounting and Business: ACCA | 2022 |
| ▪ Bachelor's Degree in Banking and Finance: The Institute of Finance Management | 2016 |

Technical Skills & Expertise

- Accounting & ERP Software: Proficient in **Sage 300People, QuickBooks, Tally** and **Oracle**
- Advanced Excel Proficiency (Diploma in Kubicle Spreadsheets)
- Knowledge of Workday & SAP
- Financial Strategy & Business Planning
- Corporate Taxation & Compliance
- Cash Flow & Liquidity Management
- Risk Assessment & Internal Controls
- Budgeting & Cost Optimization
- Donor & Grant Management, Fund Drive, Reporting & Compliance
- Audit & Financial Reporting (IFRS, GAAP)

Armex Mining Tanzania || Armex Trading DMCC Finance Manager | Nov 2023 – Present

Strategic Financial Leadership

- Led financial planning and analysis, aligning with corporate goals and driving long-term growth.
- Advised senior leadership on high-impact financial strategies, optimizing resource use and performance.
- Developed robust financial policies to enhance controls, compliance, and efficiency.

Financial Reporting & Compliance

- Prepared accurate financial statements in line with GAAP/IFRS for subsidiaries and group levels.
- Implemented advanced reporting tools, improving accuracy and efficiency.
- Oversaw reconciliations to align with internal and regulatory standards.

Cash Flow & Liquidity Management

- Managed complex cash flow cycles with real-time monitoring and precise forecasting.
- Developed cash flow forecasting models, improving working capital efficiency.
- Oversaw multimillion-dollar global transactions in coal procurement and exports, ensuring financial resilience.

Budgeting & Performance Monitoring

- Designed and monitored budgets, enforcing cost control and alignment with strategic goals.
- Led financial performance reviews to ensure operational and financial alignment.

Tax & Regulatory Compliance

- Ensured compliance with VAT, withholding tax, and corporate tax regulations including timely and accurate filings.
- Monitored tax law changes and implemented necessary adjustments ensuring swift organizational compliance.
- Maintained strong engagement with auditors, banks, tax authorities and other regulators.

Risk Management & Controls

- Proactively identified financial risks and executed effective mitigation strategies.
- Strengthened internal controls for greater accountability and asset protection.

Audit Management

- Led end-to-end internal and external audits, ensuring full compliance.
- Collaborated with auditors to resolve findings and improve audit readiness.

Payroll Operations

- Managed payroll processes, ensuring accuracy, timeliness, and full compliance.
- Introduced a new payroll system that improved efficiency and reduced errors.

Leadership & Team Development

- Led and mentored finance teams, building a high-performance culture.
- Led capacity building aligning team skills with evolving needs, delivering strong financial outcomes.

Engagement with TRA

- Successfully led TRA audits, disputes, and settlements, minimizing risk and financial exposure.
- Managed assessments and appeals with professionalism and regulatory compliance.
- Ensured compliance and built strong relationships with tax authorities.

Tax Advisory & Compliance

- Provided strategic tax planning and advisory for multinational and local businesses, ensuring compliance and minimizing tax liabilities.
- Led tax return preparation and compliance reviews, identifying tax-saving opportunities through detailed financial analysis.
- Managed tax audits, objections, and appeals, negotiating favorable outcomes with tax authorities.
- Designed tax credit and incentive optimization strategies, achieving significant tax savings and financial efficiency for clients.

Financial Reporting & Compliance

- Directed end-to-end preparation of financial statements, ensuring compliance with IFRS and local standards across diverse industries.
- Conducted audits and compliance reviews, strengthening controls and mitigating risks.
- Advised on budgeting, forecasting, and cash flow management to optimize client decision-making.
- Provided guidance on business process optimization and internal controls, enhancing financial reporting accuracy.

Payroll Management & Global Mobility

- Managed payroll for multinational clients, ensuring tax compliance and regulatory adherence.
- Led the transition to Sage 300People, improving payroll efficiency and reporting automation.
- Specialized in expatriate taxation and international assignee services, optimizing tax management and securing refunds for global teams.

Audit Representation & Risk Mitigation

- Represented clients in tax audits, negotiating to minimize liabilities and ensure compliance.
- Conducted tax risk assessments and implemented mitigation strategies to enhance financial stability.
- Developed training programs on tax health checks, compliance best practices, and technical advisory.

Business Development & Client Relations

- Expanded client portfolio, driving growth and increasing firm profitability.
- Built and maintained relationships with clients and authorities, fostering long-term partnerships.
- Delivered financial training, up skilling professionals and enhancing industry expertise.

Donor Relations, Fundraising & NGO Financial Management

- Managed donor and grant compliance, ensuring financial accountability and alignment with NGO objectives.
- Led fundraising and proposal development, securing funding from donors, corporate sponsors, and government grants.
- Cultivated strategic partnerships and stakeholder engagement, strengthening organizational credibility.

Leadership & Team Development

- Led and mentored a team of seven tax professionals, fostering a culture of excellence and continuous growth.
- Delivered technical training and thought leadership, keeping staff updated on evolving tax laws and regulations.
- Recognized for service excellence, consistently delivering high-quality solutions that exceeded client expectations.

Cash Handling & Transaction Accuracy

- Maintained a zero cash discrepancy record, ensuring 100% accuracy in daily transactions.
- Recognized for exceptional cash management skills, enhancing branch efficiency.
- Streamlined salary payments, ATM reconciliations, and teller processes, reducing wait times.
- Prevented a \$60,000 fraud, enhancing the bank's risk management framework.

Customer Service & Relationship Management

- Led customer service initiatives, increasing satisfaction ratings by 20%.
- Strengthened client relationships by delivering efficient and personalized banking solutions.

Remittance Management & Team Collaboration

- Processed domestic and international remittances with accuracy and efficiency.
- Recognized for teamwork, precision, and transaction accuracy, contributing to branch success.

Key Achievements & Recognitions

- **Led Cross-Border Financial Operations:** Oversaw full-cycle financial management for Armex Mining Tanzania & Armex Trading DMCC, supporting multi-currency coal exports and ensuring global compliance.
- **Resolved Major Tax Disputes:** Successfully negotiated with the TRA to resolve complex audit findings, reduce penalties, and secure favorable tax outcomes.
- **Transformed Audit & Compliance Processes:** Directed timely group audits with 100% IFRS and statutory compliance, significantly reducing audit adjustments.
- **Payroll System Migration:** Led implementation of new payroll systems, improving accuracy, processing time, and compliance across jurisdictions.
- **Secured Donor Funding:** Strengthened financial systems for NGOs, securing new donor funds through accurate reporting and strict compliance.
- **Expatriate Tax Specialist:** Delivered compliant, high-value tax solutions for global mobility clients, including securing refunds.
- **Built High-Performing Finance Teams:** Developed and led teams of up to 7 staff, improving efficiency and reporting quality.
- **Boosted PwC Revenue:** Drove business growth through client acquisition and strategic tax planning that increased retention and upsell success.

References

Ashraf Khan
Operations & Technical Director
Armex Mining Tanzania
P.O Box 14112, Dar es Salaam
+255 784 188 483
ashraf.khan@armexgroup.com

James Magesa, FCCA, ADIT
Global Tax & Transfer Pricing Advisor
KPMG Australia
Sydney NSW 1213
+353 872 631 688
james.j.magesa@pwc.com

Jonia Kashalaba, FCCA, ADIT
Associate Director
PwC Tanzania
P.O Box 45, Dar es Salaam
+255 743 017 195
jonia.k@pwc.com

Thadeus Mkenda
Senior HR Manager
Exim Bank
P.O. Box 1431 Dar es Salaam,
+255 767 997 979
thadeusm@eximbank.co.tz