

#### PERSONAL DETAILS

Phone:

+255 679 960 364

E-mail:

amanimarandu002@gmail.com

Address:

Dar es salaam, Tanzania

#### **EDUCATION**

#### UNIVERSITY OF DAR ES SALAAM

Bachelor of business Administration 2021-2024

# MZUMBE HIGH SCHOOL

Advanced level education 2019-2021

#### PEACE HOUSE SECONDARY

Ordinary level education 2015-2018

#### INTEREST

- **❖**Football
- Movies
- **❖** Music
- Content creation
- Playing chess

# **AMANI TUMAINIEL MARANDU**

# **About me**

I am a passionate individual committed to turning dreams to reality. With a strong educational background and leadership experience gained at the University of Dar es saalam, I thrive in challenging situation. My creativity and adaptability drive my problem-solving skills. I am dedicated to making a positive impact on the community and championing important causes.

# **Experience**

# 2024 to present- Management Trainee at SUNDA International

- **❖ Business operations & Strategy:** Oversee daily operations, analyze market trends, and implement strategies to drive growth and efficiency.
- **❖ Sales & Customer Relations:** Monitor sales performance, optimize revenue generation, and build sting relationships with customers and key stakeholders.
- **❖ Team Leadership & Development:** Mentor and train team members (promoters), streamline workflows, and enhance overall team productivity.

# 2023/2024 - Member of Dar es salaam University Finance Assosiation (DUFA).

### **Duties**

### **❖** Paticipate Actively in DUFA Activities:

Engage in seminars, workshops, and events organized by DUFA to enhance understanding of financial concepts and industry practices.

# **❖**Contribute to knowledge Sharing:

Share insights, research and experiences finance to foster a collaborative learning environment among peers.

# **❖** Network with Industry Professionals:

Take advantage of opportunities to connect with finance professionals through events and initiatives facilitiated by DUFA.

# 2021/2024 - Partnered with the sales of Forever Living Products (FLP) Tanzania

#### **Duties**

# **❖**Retail Product Sales:

Promote and sell Forever Living products directly to customers while keeping accurate sales records.

# **❖** Team Buiding and Sponsorship:

Recruit new FBOs and support them with training and mentorship to grow your team.

### **❖** Customer Relationship Management:

Build strong customer relationships, offer product advice, and ensure satisfaction.

# **SKILLS**

- Interpersonal skills
- Business Planning,
  Analysis and Entrepreneursship
- Marketing and sales.
- Microsoft office suite (Word, Excel, PowePoint)
- Communication
- Customer service
- Adaptability
- Leadership Skills
- Financial Management

# LANGUAGE

- ❖ English (Fluent)
- **♦** Swahili(Native)

# **Training**

- ❖ 2024 Excel, Financial Modelling Forecast
- ❖ 2021 Computer basic and application.
- ❖ 2021- 2024 I have participated in different training and attending seminars of Forever living products.
- ❖ 2024 -2025 Management training at SUNDA International in FMCG Department
- 2023 Digital Marketing for Entrepreneurs.
- ❖ 2017 Tanzania Meteorological Authority(TMA) in Arusha

# **Extra Curriculum Activities**

- Member of Dar es Salaam University Finance Association(DUFA) -2021/2024
- Member of University Dar es salaam Tax Association (UDTA) 2024
- ❖ Member of Science club at Mzumbe high School 2019/2021
- ❖ Member of Science club at Peace house Secondary School 2015/2018
- ❖ Hearth prefect at Peace house Secondary School 2017/2018

# Referees

Pro. Dev Anand Jani University Of Dar es salaam(UDBS Jani.dev@udsm.ac.tz +255 717 028 780

Mr Joseph Lukanga +255 787 462 977 Sunda International Sales Specialist