

**MICHAEL ENOCK DISMASS**

**EMAIL: mokiamichael@gmail.com**

**PHONE NUMBER: +255695253026**

**PERSONAL DETAILS**

**Date of birth:** 15/12/2000

**Place of birth:** Tabora

**Sex:** Male

**Marital status:** Single

**Nationality:** Tanzania

**Current residence:** Dar es Salaam

**EDUCATION BACKGROUND**

**2021-2023 Bachelor of science in agricultural natural resource economic and business**

University of Dar es salaam

**2018-2020 Advanced Certificate of Secondary Education (ACSE)**

Galanos Secondary School

**2014-2017 Certificate of Secondary Education (CSE)**

St. Dorcas Leadership Seminary

**TRAINING:**

**JULY 2022- SEPTEMBER 2022 MTANDAO WA VIKUNDI VYA WAKULIMA TANZANIA (MVIWATA)**  
(Position: (MARKETING AND FINANCE))

**JANUARY 2023-JULY 2023 DAR ES SALAAM UNIVERSITY AGRIBUSINESS AND NATURAL RESOURCES ECONOMICS ASSOCIATION (DUANEA)** (Position: Member)

**WORK EXPERIENCE:**

**DECEMBER 2023- FEBRUARY 2024 AIRTEL TANZANIA** (Position: Sales and Marketing Officer).

**MARCH 2024- MAY 2024 SNOW PROPERTY LIMITED COMPANY** (Position: Sales and Marketing Officer).

**JUNE 2024-APRIL 2025 EPI D'OR RESTAURANT** (Position: Service Team).

## **ACHIEVEMENTS:**

**2018-2020** BEST PRESENTER IN GALANOS INFORMATION SHARING CENTRE AT GALANOS SECONDARY SCHOOL (CERTIFIED)

**2018-2020** BEST HARD WORKER STUDENT AT GALANOS SECONDARY SCHOOL (CERTIFIED)

## **Duties and responsibilities**

1. Track and report on the status of proposal component
2. Prepare proposal for the benefits of the clients and company
3. To gather information of clients
4. Conducting marketing research
5. Prepare and submit sales and company reports
6. Work with the pricing department to create rate proposal
7. Develop and maintain client relationship.

## **RESEARCH EXPERIENCES**

- research assistant in conducting “consultancy services to undertake economic profile of tuna and tuna like fisheries resources in Tanzania maritime water “Technical research
- research assistant in the “analysis of impacts of demolition of small trader market in Dar es Salaam “ -Technical research

## **CAREER OBJECTIVES**

My career objective aims at achieving the organizational set goals. The achievement will be obtained through my competences which is very innovative

- Ability to learn quickly and work without supervision
- Ability to close sells, mobilization and negotiation skills
- Creative in solving problems
- Excellent in marketing teamwork, good and motivated to undertaking challenging tasks.
- Strong in multi-tasking skills
- Good communication skills and customer care
- Determined in knowing new ideas and learn

### **Computer literacy**

- Advanced Excel (certified)
- SPSS (certified)
- Mobile Data Collection (certified)
- STATA (certified)
- QGIS (certified)

### **LANGUAGES**

Fluent in speaking, reading and writing

- English
- Swahili

### **HOBBIES**

- Reading books
- Documentary movies
- Researching
- Computer literacy
- Entertainment

### **DECLARATION**

I **MICHAEL ENOCK DISMASS** declare to the best of my knowledge that this profile correctly describes my qualifications and experiences.

### **REFEREES**

<b><u>Name</u></b>	<b><u>Institution</u></b>	<b><u>Position</u></b>	<b><u>Contacts</u></b>
<b>Miss. Theodora Pius</b>	<b>MTANDAO WA VIKUNDI VYA WAKULIMA TANZANIA (MVIWATA)</b>	<b>HEAD OF PROGRAMS.</b>	<b>Mobile+255 718482124</b> <b>Email:piustheodora@gmail.com</b>
<b>Miss. Jusline Said Sigera</b>	<b>NN General Supplies Co.Ltd</b>	<b>Sales Coordinator</b>	<b>Mobile: +255 657364616</b> <b>Email:juslinesigera@gmail.com</b>

<b>Mr. Haroun Ally</b>	<b>Epi d'or Restaurant</b>	<b>Chef</b>	<b>Mobile:+255 693672460</b> <b>Email:</b> <b>harounally@gmail.com</b>
------------------------	----------------------------	-------------	--