

## PROSPER THOMAS SEKIBAHA

**Senior Supply Chain Lead** | Phone: +255 714 828 438

• Email: [prosperthomas@yahoo.com](mailto:prosperthomas@yahoo.com)

• [LinkedIn: www.linkedin.com/in/prosperthomassekibaha](https://www.linkedin.com/in/prosperthomassekibaha)

---

### Professional Summary

Professional Summary Dynamic and results-driven Senior Supply Chain Lead with over 10 years of expertise in agricultural supply chain management, procurement, and sustainable farming practices.

Proven ability to develop and implement sourcing strategies, manage supplier relationships, and oversee supply chain coordination to optimize procurement processes.

Leveraging Lean Six Sigma methodologies to enhance efficiency, reduce costs, and ensure quality compliance.

Experienced in building strong farmer networks, managing logistics, and fostering collaboration to support agricultural supply chain optimization.

---

### Core Competencies and Technical skills

- |   |  |
|---|--|
| • Procurement Strategy & Management         | • Sustainable Farming Practices & Compliance |
| • Supplier Relationship Building            | • Stakeholder Engagement & Farmer Training   |
| • Supply Chain Coordination & Logistics     | • Data Analysis & Market Research            |
| • Financial Forecasting & Budget Management |  |
| • Lean Six Sigma Process Improvement        |  |
- 

### Professional Experience

#### **Natural Extracts Industries Ltd | Kampala, Uganda**

*Senior Supply Chain Lead (Tanzania and Uganda)*

*Oct 2022 – Present*

#### *Roles*

- Developed and implemented procurement strategies to source vanilla and other crops from local farmers, achieving quality and cost efficiency.
- Built and maintained relationships with small-holder and commercial farmers, leading to a 60% expansion in the out-grower program across Tanzania and Uganda.
- Managed logistics for transporting agricultural products, optimizing routes to reduce costs and enhance timeliness.
- Utilized data-driven approaches to track procurement metrics, reducing production costs by 80% through Lean Six Sigma practices.
- Led training programs to build farmer capacity, achieving a 75% increase in productivity and operational efficiency.

- Monitored supplier performance and ensured compliance with certification standards.
- 

### **Meru Agro co ltd Tanzania**

*Sales Manager SHINYANGA, TABORA, KAGERA*

*Jan 2019 – Feb 2022*

#### *Roles*

- Led agricultural product sales, consistently achieving monthly targets by aligning strategies with market needs.
- Conducted Good Agricultural Practices (GAP) training for farmers, improving their awareness to the use of chemicals to increase their productivity and enterprise development skills.
- Established farmer-based groups (SACCOS, VICOBA) to promote financial inclusion and collective efforts.
- Negotiated pricing and procurement terms with farmers and suppliers, aligning procurement with cost and quality standards.
- Conducted training on Good Agricultural Practices (GAP), enhancing farmers' productivity and market readiness.
- Established and maintained supplier relationships to ensure consistent product quality and availability.

#### **Key Achievements:**

- Designed result-oriented M&E systems to track progress and ensure the effectiveness of interventions and sales of products.
  - Increased farmer adoption of value-addition processes, boosting profitability.
- 

### **Olam International Company | Tanzania**

*Out Grower Unit Head*

*Oct 2017 – Nov 2018*

#### *Roles*

- Managed sustainable agriculture projects with a focus on ethical procurement and eco-friendly practices.
- Built strong farmer networks, fostering collaboration for increased productivity.
- Coordinated logistics for crop collection, improving efficiency and reducing transportation costs.
- Led sustainable agriculture projects, promoting ethical and eco-friendly practices among smallholder farmers.
- Developed budgets and farming policies, ensuring compliance with national regulations.
- Introduced intercropping initiatives for coffee farmers, fostering diversification and resilience.
- Overseeing climate-smart agriculture initiatives to mitigate risks associated with climate variability and improve farm resilience.

#### **Key Achievements:**

- Scaled up the agronomy team's coordination efforts, enhancing collaboration and farmer reach.
  - Delivered training on Climate-Smart Agriculture practices, boosting sustainability across farms.
-

## **Great African Food Company Arusha, Dodoma**

*Station Manager*

*Sep 2016 - Sep 2017*

### *Roles*

- Managing production of Sunflower, Safflower and Chickpeas for large scale production 10000 acre and out-grower program for more than 5000 farmers.
- Responsible for overseeing vegetable production for local and export markets, managing farm inputs, and machinery. Tasks included enhancing farm productivity, training farmers on post-harvest management and technology uptake, educating on market requirements, ensuring pest and disease control using Integrated Pest
- Management, and implementing eco-friendly agricultural practices. Also, accountable for meeting environmental and social impact targets, adhering to company values.

Agronomist and Internal Organic Inspector

Sep 2014 - Aug 2016

### *Roles*

- Managing station input stock and machines
- Preparing budgets and plans for the station suit to feed East Africa, Middle East and Europe market demand.
- Providing the best education to the farmers so that they can produce according to the buyer specifications. Good Agronomic Practices (GAP), European organic certification and Global Gap as required by European markets (standards).
- Providing appropriate agricultural technology to vegetable farmers
- Follow internal control system of the company.
- Providing total pest and diseases control in vegetables using strong IPM techniques.
- Cover crops and plant rotations appropriate to East African soils and climates.
- Controlling pesticides, fungicides using different traps and pheromones which are organic certified.
- Preparing different training manual.
- As an agronomist, I specialize in transitioning farmers to organic practices adhering to EU regulations.

---

## **Education**

### **Bachelor of Science in Agriculture**

*Sokoine University of Agriculture (SUA) | Sep 2010 – Jul 2013*

### **Additional Certifications:**

- Lean Six Sigma Green Belt Certification
  - Small-Scale Postharvest Handling Technologies
  - Quality Management for Operational Excellence
  - Minitab Statistical Software
-

## Technical Proficiencies

- Software: Microsoft Office Suite, Outlook, Microsoft Teams, Google Workspace
  - Languages: English (Fluent), Swahili (Native)
  - Valid driving license
- 

## References

1. Lugano Ipyana  
Great African Food Company/QFP  
Email: [lugano.lugees.george@gmail.com](mailto:lugano.lugees.george@gmail.com) and [lugano@worldhorizonstz.org](mailto:lugano@worldhorizonstz.org)  
Mobile: +255713997706/ 0682244519
2. Benjamin Rusimbi  
Senior Project Manager – Natural Extracts Industries ltd  
Email: [benjamin@neiltd.com](mailto:benjamin@neiltd.com)  
Mobile: +255 754 352 612
3. Daniel Mhando  
Financial Manager - Natural Extracts Industries Ltd  
Email: [daniel@nei-ltd.com](mailto:daniel@nei-ltd.com)  
Mobile: +255768207233 / +255684189166