

CURRICULUM VITAE

Lucia Raphael Mlolwa

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1. PERSONAL DETAILS:

- **Date of Birth:** 12th August 1989
 - **Gender:** Female
 - **Marital Status:** Single
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2. ACADEMIC QUALIFICATIONS:

Institution	Year	Country	Award
Institute of Accountancy Arusha (IAA)	2020	Tanzania	Bachelor of Economics and Finance
Institute of Accountancy Arusha (IAA)	2015	Tanzania	Higher Diploma in Economics and Finance
Lutheran Junior Seminary (LJS), Morogoro	2010	Tanzania	Advanced Certificate of Secondary School
Loyola High School, Dar es Salaam	2007	Tanzania	Certificate of Secondary School
ESACS Academy, Dar es Salaam	2002	Tanzania	Primary School Certificate
Muhimbili Primary School, Dar es Salaam	1996	Tanzania	-

3. PROFESSIONAL CERTIFICATIONS:

- Digital Marketing Strategist, Digital Marketer, Online, 2024
- Customer Acquisition Specialist, Digital Marketer, Online, 2024
- Practical Knowledge in Tie and Dye, VETA, Dar es Salaam, 2007
- Certificate of Competence in Driving, VETA, Dar es Salaam, 2010

4. PROFESSIONAL EXPERIENCE:

Trade Finance Executive

Euro Exim Bank

January 2024 – Present

- Introduce and promote bank products to potential customers.
- Develop and implement strategies for closing transactions, enhancing client relationships and satisfaction.
- Open lines of communication with stakeholders to promote business expansion and improve service delivery.

Director

Reform and Hope Association

October 2021 – June 2024

- Led initiatives in gender balance promotion and organizing community sports events.
- Collaborated with Women Win and ONSIDE Fund to secure funding and resources for various community projects.

Volunteer

Empower Tanzania

July 2012

- I educated and trained farmers in integrated farming practices to enhance their economic empowerment and productivity.

Assistant Economist

President's Office Planning Commission

June 2011 – August 2011

- Analyzed key economic variables to inform government policies and strategies, contributing to national economic planning.
- Supported economic research and policy development initiatives, improving decision-making processes.

5. SKILLS:

- Sales Strategy Development
- Client Relationship Management
- Trade Finance Expertise

- Market Analysis and Research
 - Project Management
 - Leadership and Team Development
 - Communication and Negotiation Skills
 - Paid Traffic Mastery
 - Digital Marketing Mastery
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6. REFEREES:

1. **Julius Kalolo-Bundala**
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 2. **CPA Elimbizi Mlay**
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 3. **Maduka Paul Kessy**
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