

## CURRICULUM VITAE

### PERSONAL INFORMATION

**Name:** SERGIO ABEID

**Sex:** Male

**Nationality:** Tanzanian

**Religion:** Muslim

**Contact Information**

Call; +255 715 848 130

+255 683 729 242

**Place of Domicile:** Dar es Salaam

Email: [sergioabeid08@gmail.com](mailto:sergioabeid08@gmail.com)

### Personal Profile

A highly motivated, ambitious, and committed individual to the submission of work within the deadline. Highly motivated and detail-oriented economics studies with a strong background in Bachelor of Arts in Economics. Seeking a challenging position where I can utilize my skills in practical field experience to contribute to economics industry.

### ACADEMIC QUALIFICATIONS

Level	Institution	Award	Year
Degree	Ardhi University	Bachelor of Arts in Economics	2021- 2024
Advanced Level	Mbezi Beach High School	Advanced Certificate of Secondary Education (ACSE)	2019- 2021
Ordinary Level	Christon Secondary School	Certificate of Secondary Education (CSE)	2015- 2018

### KNOWLEDGE AND SKILLS

- Proficient in Microsoft Word and Excel for data analysis, report writing, and presentation preparation.
- Strong written and verbal communication skills, with a keen eye for detail in producing accurate reports and documents.
- Excellent knowledge of economics and Mathematics.
- Ability to work independently or as part of a team, with a strong sense of professionalism and ethics.

- **Microeconomics:** Understanding of individual economic behavior, market structures, and pricing theories.
- **Macroeconomics:** Knowledge of national and global economic trends, fiscal and monetary policies, and economic growth theories.
- **Quantitative Skills:** Proficiency in statistical analysis and econometric modeling.
- **Research Skills:** Experience in conducting economic research, gathering data, and interpreting findings.
- **Computer Literacy:** Familiarity with economic modeling software, statistical packages (like R or SPSS), and Microsoft Excel for data analysis.
- **Environmental Economics:** Awareness of economic principles applied to environmental issues, such as pollution control and natural resource management.
- **Public Economics:** Understanding of government spending, taxation policies, and public finance management.
- **Development Economics:** Familiarity with economic development theories, poverty alleviation strategies, and sustainable development goals.
- **Industry Knowledge:** Understanding of specific industries (e.g., finance, healthcare) and their economic dynamics.

#### WORKING EXPERIENCE

- **Customer service officer and sales officer at Akiba Commercial Bank (ACB).**
  - ❖ Solving quarrels related to account management.
  - ❖ Provide support in addressing customer concerns.
  - ❖ Participating in client meetings, morning session alongside team members to understand the financial goal.
  - ❖ Assigned to make calls to customers notifying them on all customers concerns.
  - ❖ Processed account openings, closure and account maintenance.
  - ❖ Conducted periodic reviews of account documents to ensure compliance with KYC and AML.
  - ❖ Managed to conduct various financial transactions including deposits, withdraw, fund transfer and check clearance while adhering to bank regulations.
  - ❖ Assisted to data entry and record keeping.

- ❖ Compiled and generated daily and weekly batch for management and teller department.
- ❖ Helping in data analysis and reconciliation.
- **Prime Minister of ARUSO (Ardhi University Students Organization)**
  - ❖ Leadership & Representation.
  - ❖ Policy & Decision Making
  - ❖ Event Management
  - ❖ Budgeting & Financial Oversight.
  - ❖ Conflict Resolution & Mediation.
  - ❖ Project Planning & Execution
  - ❖ Stakeholder Engagement.
  - ❖ Crisis Management.
  - ❖ Communication & Reporting
- **Procurement and sales officer at Gasteria Company Limited**
  - ❖ Supplier and Client Identification and Selection
  - ❖ Negotiating Contracts, Prices, and Deals
  - ❖ Processing Purchase Orders and Sales Proposals
  - ❖ Building and Maintaining Supplier and Client Relationships
  - ❖ Inventory and Supply Chain Management
  - ❖ Ensuring Compliance with Procurement and Sales Policies
  - ❖ Conducting Market Research, Price, and Competitor Analysis
  - ❖ Monitoring Supplier and Sales Performance
  - ❖ Managing Supply Chain Logistics and Customer Accounts
  - ❖ Achieving Sales Targets and Reporting

## REFEREES

1. SAADAH ILYAS ABDALLAH- C.E.O AT GASTERIA COMPANY  
+255 713 493 093
2. MS HAWAEVA MACHIMU- LECTURER AT ARDHI UNIVERSITY  
+255 754 315 943

3. MS ELIZABETH LAMOSAI-OPERATIONS MANAGER AT ACB  
+255 782 450 214

# ARDHI UNIVERSITY



*This is to certify*

that

*Sergio Abeid*

having satisfied the requirements for the award of the

**BACHELOR OF ARTS IN ECONOMICS**

**Upper Second**

was admitted to the degree at a congregation  
held in DAR ES SALAAM, on the

*Fifth day of December*

*in the year Two Thousand and Twenty Four*

*E. Phiwani*

Vice Chancellor



*Shahab*

Deputy Vice Chancellor  
(Academic, Research and Consultancy)

**BECON000720**



# ARDHI UNIVERSITY

Phone: +255 738 357 310  
Fax: +255-22-2775391  
E-mail: [vc@aru.ac.tz](mailto:vc@aru.ac.tz) / [aru@aru.ac.tz](mailto:aru@aru.ac.tz)  
Website: [www.aru.ac.tz](http://www.aru.ac.tz)



P.O Box 35176  
DAR ES SALAAM  
TANZANIA



## TRANSCRIPT OF EXAMINATIONS RESULTS

Surname: ABEID	First Name: SERGIO	Middle Names:
Sex: MALE	Country of Citizenship: TANZANIA	Permanent Address: P.O.BOX 35176 DAR ES SALAAM
Registration Number: 26917/T.2021	Date of Birth: 08-03-2000	Admitted: 2021
Sponsor: GOVERNMENT - HESLB	School or Institute: SCHOOL OF SPATIAL PLANNING AND SOCIAL SCIENCES	Completed: 2024
Name of Programme: BACHELOR OF ARTS IN ECONOMICS		
Overall G.P.A : 4.0	Degree Class : Upper Second	

### EXAMINATIONS RESULTS

#### FIRST YEAR EXAMINATIONS RESULTS

COURSE CODE	COURSE TITLE	CREDITS	GRADE	POINTS	GPA
BB 111	ACCOUNTING FUNDAMENTALS	8.0	B+	34.4	
CD 172	INTRODUCTION TO CRITICAL THINKING AND ARGUMENTATION	8.0	B	30.4	
CS 101	ENGLISH LANGUAGE	8.0	B+	32.0	
DS 101	DEVELOPMENT PERSPECTIVES I	8.0	A	35.2	
EC 111	INTRODUCTORY TO MACROECONOMICS I	10.0	B	38.0	
EC 121	INTRODUCTORY TO MICROECONOMICS I	10.0	B+	41.0	
EC 131	MATHEMATICS OF ECONOMICS	8.0	B+	33.6	
IS 151	INTRODUCTION TO INFORMATION AND COMMUNICATION TECHNOLOGY	8.0	A	36.8	
BB 112	PRINCIPLES OF ACCOUNTING	8.0	B	24.8	
CS 102	COMMUNICATION SKILLS	8.0	A	35.2	
DS 102	DEVELOPMENT PERSPECTIVES II	8.0	B+	34.4	
EC 101	COMPUTER APPLICATION FOR SOCIAL SCIENCE	8.0	A	35.2	
EC 112	INTRODUCTION TO MICROECONOMICS II	10.0	B	31.0	
EC 122	INTRODUCTION TO MACROECONOMICS II	10.0	B	36.0	
IS 141	STATISTICS AND PROBABILITY	8.0	A	36.0	
Sub-total		128		514.0	4.0

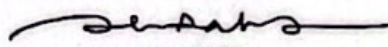
#### SECOND YEAR EXAMINATIONS RESULTS

COURSE CODE	COURSE TITLE	CREDITS	GRADE	POINTS	GPA
BB 313	ENTREPRENEURSHIP	8.0	B+	32.0	
EC 213	INTERMEDIATE MICROECONOMICS I	10.0	B+	41.0	
EC 223	INTERMEDIATE MACROECONOMICS I	10.0	B+	42.0	
EC 233	QUANTITATIVE METHODS FOR ECONOMICS I	8.0	B+	33.6	
EC 235	ECONOMETRICS I	8.0	B+	34.4	
EC 261	DEVELOPMENT ECONOMICS	8.0	B+	32.8	
HI 352	PROJECT APPRAISAL AND FINANCING	8.0	B+	32.8	
EC 214	INTERMEDIATE MICROECONOMICS II	10.0	B+	40.0	
EC 224	INTERMEDIATE MACROECONOMICS II	10.0	B+	41.0	
EC 234	QUANTITATIVE METHODS FOR ECONOMICS II	8.0	B	25.6	
EC 236	ECONOMETRICS II	8.0	B+	33.6	
EC 262	TOPICAL ISSUES IN ECONOMIC DEVELOPMENT	8.0	B	25.6	
HI 354	PROJECT PLANNING AND MONITORING	8.0	C	22.4	
LM 238	RESEARCH METHODOLOGY	8.0	B+	33.6	
Sub-total		120		470.4	3.9



**THIRD YEAR EXAMINATIONS RESULTS**

COURSE CODE	COURSE TITLE	CREDITS	GRADE	POINTS	GPA
EC 343	NATURAL RESOURCES AND ENVIRONMENTAL ECONOMICS I	8.0	B+	33.6	
EC 270	INDUSTRIAL TRAINING	8.0	A	36.0	
EC 325	INTERNATIONAL ECONOMICS I	8.0	B	24.8	
EC 337	APPLIED ECONOMETRICS	10.0	B+	40.0	
EC 355	INDUSTRIAL AND PRODUCTION ECONOMICS I	8.0	A	35.2	
EC 357	TRANSPORT ECONOMICS I	8.0	B+	32.0	
EC 365	PUBLIC SECTOR ECONOMICS I	8.0	A	36.0	
EC 367	MONETARY AND FINANCIAL ECONOMICS I	10.0	B+	42.0	
LM 212	LAND ECONOMICS	8.0	B+	33.6	
EC 326	INTERNATIONAL ECONOMICS II	8.0	A	35.2	
EC 344	NATURAL RESOURCES AND ENVIRONMENTAL ECONOMICS II	8.0	A	35.2	
EC 356	INDUSTRIAL AND PRODUCTION ECONOMICS II	8.0	B+	32.0	
EC 358	TRANSPORT ECONOMICS II	8.0	B	24.8	
EC 366	PUBLIC SECTOR ECONOMICS II	8.0	A	35.2	
EC 368	MONETARY AND FINANCIAL ECONOMICS II	10.0	B+	42.0	
EC 382	DISSERTATION	20.0	A	88.0	
Sub-total		146		605.6	4.1



Deputy Vice Chancellor  
Academic, Research and Consultancy

27/3/2025,

Date

OFFICIAL SEAL

\*\*\*\*\* END OF TRANSCRIPT \*\*\*\*\*

1. The transcript will be valid only if it bears the University Seal

2. Key to the Grades and other Symbols for University Examinations: SEE THE TABLE BELOW

Grade	A	B+	B	C	D	E
Marks	70 - 100%	60 - 69.9%	50 - 59.9%	40 - 49.9%	35 - 39.9%	0 - 34.9%
Grade Points	4.4 - 5.0	4.0 - 4.3	3.0 - 3.9	2.0 - 2.9	1.0 - 1.9	0.0 - 0.9
Remarks	Excellent	Very Good	Good	Satisfactory	Marginal Fail	Absolute Fail

3. Key to Classification of Awards: SEE THE TABLE BELOW

Degree	
Overall G.P.A	Class
4.4 - 5.0	FIRST
3.5 - 4.3	UPPER SECOND
2.7 - 3.4	LOWER SECOND
2.0 - 2.6	PASS



# The National Examinations Council of Tanzania



## Advanced Certificate of Secondary Education

This is to certify that **SERGIO ABEID**

Index No. **S0938-0515**

sat for the Advanced Certificate of Secondary Education Examination

at **MBEZI BEACH SECONDARY SCHOOL**

in **MAY 2021** and qualified for the award of an

**ADVANCED CERTIFICATE OF SECONDARY EDUCATION**

in Division **TWO**

after attaining the following performance:-

Subject	Grade
GENERAL STUDIES	D (PASS)
HISTORY	D (PASS)
GEOGRAPHY	D (PASS)
BASIC APPLIED MATHEMATICS	C (PASS)
ECONOMICS	D (PASS)

\*\*\*\*\*

Chairperson



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Executive Secretary

ACS21077900



# The National Examinations Council of Tanzania



## Certificate of Secondary Education

This is to certify that **SERGIO ABEID**

Index No. **S5290-0069**

sat for the Certificate of Secondary Education Examination

at **CHRISTON SECONDARY SCHOOL**

in **NOVEMBER 2018** and qualified for the award of a

**CERTIFICATE OF SECONDARY EDUCATION**

in Division **TWO**

after attaining the following performance:-



Subject	Grade
CIVICS	C (PASS)
HISTORY	C (PASS)
GEOGRAPHY	C (PASS)
KISWAHILI	C (PASS)
ENGLISH LANGUAGE	B (PASS)
PHYSICS	C (PASS)
CHEMISTRY	C (PASS)
BIOLOGY	B (PASS)
BASIC MATHEMATICS	B (PASS)
*****	

Chairperson



Executive Secretary

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