

Robinson fabian legu

international business

02-06-2001

EDUCATION

college of business and economics

university of Dodoma
2021 - 2024

science

Tambaza. high school
2019 - 2021

science

new era Montessori secondary
school
2015 - 2018

CONTACT



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Dar es salaam

HOBBIES

football	reading books
writing books	writing novels
swimming	movies

iam an international business professional who will help you reach your organization financial goal both in local terms but also in international competition.
iam passionate on helping others to reach their financial objectives

EXPERIENCE

Department of Tax payer Services and education

TRA HEADQUARTERS | 2023 - 2023

Assisting in maintain customer relationships, including managing news, providing education, answering customers' inquiries and ensuring tax compliance by follow up to the business men's and women's

UDOSO

university of Dodoma | 2022 - 2023

I was the General class representative at the college of business and economics. coordination other class representative and my fellow students with our teachers by ensuring the class timetable are suitable to both teachers and students. but also to pass the difficulties that hinder students from getting best academic success

Talent management

AIESEC | 2023 - 2024

I was a talent management leader for about a year in AIESEC udom. the main role was to arrange different projects, programs and coordination daily activities to align with AIESEC goals

DIRECT SALES AGENT

NBC BANK , mbezi beach branch | December 2024 - January 2025

As a Direct Sales Agent at NBC Bank, I am responsible for promoting and selling the bank's retail products, primarily deposit accounts, to meet sales targets. My duties include generating and following up on leads, participating in sales campaigns, onboarding new customers, and ensuring proper account opening procedures. I am committed to maintaining compliance with KYC and anti-money laundering policies while focusing on customer acquisition and contributing to the bank's revenue growth

UNIVERSITY STUDENT LEADERSHIP ORGANIZATION

University of dodoma | 2023 - 2023

engaged in university politics by contesting for a major high role in student leadership organizations which was governor position, unlucky I didnt won but I learned a lot on how to become success and help out the society by the leadership position

sales officer

exim bank | March 2025 - Ongoing
increasing banks deposits by researching and bringing up new customers to the bank.

participating in promoting and engaging customers in the new campaign of Lipa chap chap campaign by exim bank.

Maintaining existing customers ensuring customers satisfaction and maintaining bank's branding.

SKILLS

project management	●●●●●
public speaking	●●●●●
financial control skills	●●●●●
negotiation	●●●●●
consultancy	●●●●●
goal driven leadership	●●●●●
intergrity	●●●●●
confidentiality	●●●●●
adaptability	●●●●●
decision making	●●●●●
problem solving	●●●●●
Microsoft skills	●●●●●
customer services	●●●●●
empathy	●●●●●
risk management	●●●●●
commercial analysis	●●●●●
presentantion	●●●●●
stratergic	●●●●●
innovative	●●●●●
Data collection and analysis	●●●●●
collaboration	●●●●●
banking skills	●●●●●
microsoft skills	●●●●●
international business finance	●●●●●
communication skills	●●●●●
sales and marketing	●●●●●
import export management	●●●●●

REFERENCE

Onesmo Chawala | lecturer at university of Dodoma

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Godwin Myovela | lecturer

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