

AWADHI JUMA HUSSENI CV

PROFESSIONAL SUMMARY

I am a responsible, punctual, resilient, and reliable on work that is open to facing the challenge in working, in additionally excellent communications skills with an ability to interpret and communicate economics and non-economics colleagues I believe to make the best and suitable for job position that is being offered. Driven professional with keen ability to connect with clients and foster lasting relationships. Possesses strong communication and negotiation skills, coupled with talent for strategic planning and problem-solving. Aims to contribute to increased sales growth and customer satisfaction.

PERSOAN INFORMATION

FULL NAME;	AWADHI JUMA HUSSENI	nationality; TANZANIAN
HOME ADDRESS;	MBAGALA	STATUS; SINGLE
TELEPHONE;	+255620339638	
EMAIL;	awadhihusseini21@gmail.com	

EDUCATION BACKGROUND

2016-2019: **Mzumbe university**-Bachelor of Science: economics-population and developments graduate with Degree GPA 3.7

2014-2016; **Mwenge Secondary School**-Advanced certificate of secondary education

2010-2013; **Ibra Secondary School** - Ordinary Certificate of Secondary Education

WORK EXPERIENCE

SALES OFFICER, 01/2023-Current- ***Momeasy company Ltd, Dar Es Salaam, Tanzania***

- Handled customer queries efficiently, maintained high levels of customer satisfaction. Built long-term relationships with customers and generated referrals from existing clients.
- Maintained contact with customers throughout sales and pre-delivery process.
- Increased sales volume by cultivating strong relationships with clients.
- Established and maintained positive, profitable client relationships through superb communication,
- Advised customers on product features and benefits, facilitated informed purchasing decisions.

- Analyzed sales data to identify areas for improvement.
- Strengthened profit opportunities through targeted customer relationship development, continually meeting sales objectives.

CUSTOMER SERVICE REPRESENTATIVE, 01/2019-01/2021

CRDB BANK, Dodoma, Tanzania

- Delivering professional and personalized customer service to corporate and individuals,
- Understanding the needs of customers and advising appropriate products, calculating providing accurate information to customers on returns against investment, handling escalation and documenting entire procedures.
- Assisting customers in applying for loans for personal and business purpose, Seeking and capitalizing on referrals from customers and contributing in Bank's revenue.
- Prepared annual budgets with controls to prevent overage.
- Handled customer complaints, providing appropriate solutions to guarantee positive outcomes.
- Analyzed sales data to identify areas for improvement.
- Strengthened profit opportunities through targeted customer relationship development, continually meeting sales objectives.

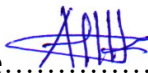
SKILLS

- Computer skill
- Retail banking product knowledge
- Mathematic mind
- Customer relationship
- Analytical problem solving

REFERENCES

1. RAMADHANI OMARI YAHE, Mom easy manager ,255782517703p.o.box 75500 Dar es Salaam
2. JUMA MSHIHIRI, Branch Manager, CRDB MHEZA PO Box 470, mshihiri@yahoo.ac 0717012907
3. DR. ELIAZA JONES MKUNA, MZUMBE University, PO Box 5, MOROGORO, emalejmkuna@mzumbe.ac.tz, +25576204633

I hereby state that all information noted above is accurate to the best of my beliefs and I take full responsibility for the correctness of the information.

Name AWADHI Juma HUSSENI signature  Date 16/02/2025