

STAFORD STEWARD KANIUGU

Address: 44-Kigoma, contact: 0625098626, Email: starkanougu@gmail.com

PROFESSIONAL SUMMARY

Dedicated land management and valuation professional with a Bachelor of Science degree from Ardhi University, Dar es Salaam, Tanzania. Possessing a strong understanding of land use planning, property valuation, and sustainable management practices. Proven ability to analyze data, assess land value, and contribute to effective decision-making in real estate and land development projects. Committed to leveraging expertise to support sustainable development initiatives and enhance land use efficiency.

CORE COMPETENCIES

- Office Administration & Document Management
- Customer Service & Client Relation
- Data Entry & Record-Keeping
- Time Management & Organizational Skills
- Problem-Solving & Decision-Making

WORK EXPERIENCE

Debit Collector

Dofbit group

April 2025- Present

- As debit collector gives more experience in managing clients to reminding for paying loans
- Also, increase my conversing power when I speak to borrowers
- Develop my communication skill

Sales Officer

Platinum credit ltd, Dar es salaam

November 2024 -April 2025

- Developed outreach programs aimed at educating employees about financial literacy and the benefits of responsible
- Implemented targeted marketing strategies tailored to public sector employees, leveraging my understanding of their unique need and challenges
- Honed my relationship-building skills to improve customer satisfaction and retention. By establishing feedback mechanism, I was able to better understand client need and tailor our services accordingly

Assistant Land Officer and Assistant Valuer

June 2023 - September 2023

Kigoma ujiji municipality and Mbarari Municipal

- Developed and implemented land use strategies that promote sustainable urban growth
- Ensured compliance with local regulation in land management practices
- Manage office operations, provided technical support and drawing deed plan
- Collaborated with team members to meet monthly strategies.
- Conducted accurate property assessments for compensation projects
- Collaborated with stakeholders to ensure fairness and transparency in land acquisition.
- Prepare reports, making calculation to obtain values for property

EDUCATION

Ardhi University: Bachelor Degree of Land Management and Valuation

2020-2024

Songea Boys' Secondary School: Advanced Certificate of Secondary Education

2018-2020

Masanga Secondary School: Certificate of Secondary Education

2014-2017

TECHNICAL SKILLS

- Microsoft Office Suite (Word, Excel, PowerPoint, Outlook, Access)
- CRM & Customer Support System
- Data Entry & Data Base Management
- Report Writing & Presentation
- Workflow & Optimization

LANGUAGES

- English: Fluent
- Swahili: Fluent

REFERENCES

Available Upon Request