

SALOME R MBALE

CONTACT

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f @Rochisa

PERSONAL DETAIL

Date of Birth : 05/11/1999

Marital Status : Single

Nationality : Tanzanian

SKILL

Teamwork and participation skills

Leadership and management skills

Sales and persuasion skills

Customer care and services skills

Computer skills

Problem Solving and Decision making

INTERESTS

Public presentation

REFERENCE

Gilbert Harrison Mwakubali
Teacher
Mwaka kati Secondary School
+255754869408

OBJECTIVE

To enhance my professional skills, capabilities and knowledge in an organization which recognizes the value of hard work and trusts me with responsibilities and challenges. To meet personal maturity especially in meeting people's essentials and goals in achievement and growth. To participate in achieving visions and missions to the organization.

EXPERIENCE

01/02/2024 -
29/04/2025

National Bank of Commerce

Sales Agent

Increase product awareness by developing and executing targeted marketing campaigns. Contribute to the development of sales enablement tools such as presentations and case studies that show case product benefits. Facilitate the creation of product demo videos that highlighted unique selling points for prospective customers and partners. Enhance audience by engagement within iterative webinars showcasing new features or capabilities of products.

01/12/2023 -
30/01/24

M-PESA SHOP

Banking Customer Services

Operated cash register for cash, check and credit card transactions with excellent level Helped customers complete purchases, locate items, and join reward programs. • Assisted customers with returns, refunds and resolving transaction issues. • Assisted customers within queries and provided exceptional service, resulting in positive feedback from shoppers. • Resolved customer complaints professionally, leading to improved customer relations and loyalty. • Handled multiple payment methods securely, minimizing discrepancies and potential losses. • Answered questions about store policies and addressed customer concerns. • Enhanced customer satisfaction by providing efficient and accurate cash transactions.

Shedrack Mpanda
Manager
National Bank of Commerce
+255753374500

Revocatus John Khamsin
Ward Executive Officer
Tunduma Town Council
+255765694143

LANGUAGES

Kiswahili
English

26/04/2023 -
30/11/2023

09/04/2025 -
23/07/2025

Mama Ketelina Rice Milling machine
Cashier
Welcomed customers and helped determine their needs. • Worked flexible schedule and extra shifts to meet business needs. Collaborated with team members to achieve sales targets and maintain a clean, well-stocked store environment. • Demonstrated product features, answered questions and redirected objections to highlight positive aspects.

Culturelligence company
Human resources Internship
CV Screening Job posting Coaching and training new internship members
Researching and developing of organization issues Preparing and presenting events and relaxation

EDUCATION

2022

University of Dodoma
Bachelor Degree of Sociology
3.3 GPA

PROJECT

Mining business project
It is my personal prepared project.

ACTIVITIES

Small businesses



Salome R
Mbale