



ROBERT ALFA MKUCHU

RESIDENT ADDRESS DAR ES SALAAM
AIR PORT

ILALA – DSM TANZANIA

PERSONAL DETAILS

AGE 34 YRS.

Birthdates: 06/April/1991

Driving license: License No: 7001330294

Class: D

Contact: Phone: +255 (0)793154571 frequently :
+255(0)712154571

Facebook: Robert Mkuchu

Instagram: robert_mkuchu

Email Address: robertledman2010@gmail.com

PROFILE

Result-driven Sales and Marketing professional with over 10years of Experience. Ready to work under pressure, Well Team organizer with Positive results. Proven Track record in Successful sales and Marketing. Adept at analysing marketing trends and consumer Behavior.Looking to leverage my senior sales and marketing role at Dynamic Company.

WORKING EXPERIENCE

COMPANY	YEAR	POSITION	PLACE	DUTIES
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WATU SIMU CREDIT	JANUARY 2019	SALES AND MARKETING	DAR ES SALAAM	Managing Team Leaders, Shops, Parastals, Regional Area
Coca cola kwanza ltd	UPDATED March 2016 Up to May 2018	Resident account developer (Area Sales Representative)	Dodoma Town	Direct Sales (Door to Door), Merchandising, Scanning of Refrigerators, Branding, filling sale Tracking Sheets, Performance sheets, Filling Customers Master list, Recruiting new outlets etc.
Halotel Tanzania	January 2016 Up to April 2016	Sales Team leader	Ilala-Dar es salaam	Supervising Team (Freelancer) To register new Customer, Supervising E-vouchers Scratch Cards Recruiting Halopesa agent
TIGO MIC Tanzania	2013 Up to Dec2015	MARKET SUPERVISOR	BUGURUNI DSM	Supervising Tigopesa Agents. Supervising Point of Activation. Branding Report and Survey.

SKILLS

- Communication Skills - Written and verbal communication, Presentation Skills..
- Leadership - Team Management, Conflict resolution, Decision Making.
- Time Management - Multitasking, Prioritizing, Meeting Deadlines.
- Problem Solving -Critical thinking, Analytical Abilities.
- Adaptability-Willingness to learn new technologies, Flexibility in dynamic environment
- Collaboration-Teamwork, Interpersonal skills.

● EDUCATION BACKGROUND

Diploma in Procurement and Supplies

2011 To 20123

COLLEGE OF BUSINESS EDUCATION (DODOMA CAMPUS)

- Certificate in Business Administration
Year 2009/2010
COLLEGE OF BUSINESS EDUCATION (DODOMA CAMPUS)
- Pre-Certificate Course
Year 2009 (Six weeks)
COLLEGE OF BUSINESS EDUCATION (DODOMA CAMPUS)
- Certificate of Computer Studies
Year 2009 (3month)
DAN COMPUTER TRAINING CENTRE DSM BRANCH
- Certificate of Secondary Education (CSE)
Year 2005/2008
JAMHURI SECONDARY SCHOOL DAR ES SALAAM

REFEREE:

Mrs. IRENE ABEL MWAIPAJA

Human Resources (HR)

WATU SIMU CREDIT DELERSHIP

0715016365/0715192575

TANZANIA

SEIF BONIFANCE

HEAD OF SALES AND BUSINESS

HALOTEL TANZANIA

0629102055

DSM – TANZANIA

ANUARY JAFFAR KISESA

REGIONAL COMMERCIAL MANAGER

YAS TANZANIA

0718008669

TANZANIA

I testify As True Copy

Name: ROBERT MKUCHU