

CURRICULUM VITAE

Personal Information

Name: Eliaimooko Samwel Mosha

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Nationality: Tanzanian

Languages: English & Swahili

Marital Status: Single

Career Objective

Highly motivated and results-driven Sales Operations professional with strong experience in marketing, retail development, and customer engagement. Skilled in promoting fast-moving consumer goods (FMCG), managing merchandise displays, and driving product visibility to boost sales performance. Seeking to contribute my energy, creativity, and teamwork spirit to support company growth and customer satisfaction.

Educational Background

Advanced Certificate of Secondary Education (Form Six)

Ifunda girls Secondary school

2019-2021

Certificate of Secondary Education

Darajani SecondarySecondary

2015-2018

Professional Experience

Sales Operations Assistant

Chapchap Transport Company – Dar es Salaam

October 2024- March 2025

- Supported daily sales operations and ensured smooth coordination between sales and distribution teams.
- Assisted in product merchandising, promotional activities, and customer service delivery.
- Maintained accurate sales records and prepared weekly performance reports.

- Engaged with retail outlets to promote brand visibility and increase sales volumes.
- Developed excellent communication and teamwork skills in a fast-paced environment.

Key Skills

- Excellent sales and marketing communication.
- Product display and merchandising expertise.
- Customer service and relationship management.
- Proficient in Microsoft Office (Word, Excel, PowerPoint).
- Strong organizational and reporting abilities.
- Fast learner with strong problem-solving skills.
- Knowledge of FMCG and retail business operations.

Personal Attributes

- Self-driven and results-oriented.
- Honest, reliable, and committed to quality performance.
- Team player with a positive attitude.
- Adaptable to different work environments.
- Eager to learn and grow within a dynamic organization.

Referees

1. Dr. Winifrida Kidima
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