

MWACHA, EDWARD BESSA.

Phone: 0678635258• E-mail: edwardbessamwacha@gmail.com

CURRICULUM VITAE

PERSONAL INFORMATION

Date of birth: 17th /11/1997

Gender: Male

Marital status: Single

Nationality: Tanzanian

Contact details: P.O. Box C/O 159 ARUSHA, TANZANIA.

PROFILE SUMMARY

To work with an organization where the dynamic work environment offers growth potential, challenges and high professional standards that will blend well with my career aspirations. To use my professional background and high aptitude to help achieve the organization's objectives.

EDUCATION AND QUALIFICATION

<i>YEAR</i>	<i>AWARD</i>	<i>INSTITUTION/SCHOOL</i>
October 2017-2020	Bachelor of Commerce in Finance (corporate).	UNIVERSITY OF DAR ES SALAAM
July 2015-2017	Advanced of Secondary Education Examination (ACSEE).	UMBWE SEC. SCHOOL
January 2011-2014	Certificate of Secondary Education Examination (CSEE).	KISOMACHI SEC. SCHOOL

MWACHA, EDWARD BESSA.

Phone: 0678635258 • E-mail: edwardbessamwacha@gmail.com

WORKING EXPERIENCE

Tanzania Revenue Authority (TRA): July-September 2019: Practical

Training, Duties performed: -

- Preparing daily and monthly financial reports for customs clearance at the ports.
- Preparing of payment voucher, debit memos, and processing declaration documents.
- Writing and Registering of Cheque.
- Preparing released TANSAD after declaration.
- Book record keeping for pre-verification information of imported cargos at the ports.
- Physical stock taking of container at the ports.
- Assisting in the container inspection for the proper release order preparations.

Raha Beverage Company Ltd. (Dar es salaam Depot): April-June 2020; Marketing Research on: -

- Looking for the new markets.
- Distributing and selling the products to the markets.
- Receiving new orders.
- Receiving customer's complaints.
- Advertisements.

Raha Beverages Company Ltd. (Morogoro Depot): December 2020-November 2021. As Sales Representative then Depot Incharge (Area Sales Manager).

- Ensuring the company sales target planned is achieved.
- Recruiting new customer to rise and maintain the company's market share.
- Conducting market researches.
- Preparing daily, weekly and monthly reports.
- Team work.

Liquorland Ltd under Raha Beverages Company Ltd. (Arusha): Dec 2021-March 2022. As Sales and Marketing Officer.

- Planning new strategies on how to introduce the products to the markets.
- Promotions and advertisement.
- Research on prices to win and rise market share.

Raha Beverages Company Ltd. (Arusha Depot HQ): April 2022 – February 2024. As Depot Incharge (Area Sales Manager).

- Ensuring the company sales target planned is achieved.
- Recruiting new customer to rise and maintain the company's market share.
- Conducting market researches.

MWACHA, EDWARD BESSA.

Phone: 0678635258 • E-mail: edwardbessamwacha@gmail.com

- Preparing daily, weekly and monthly reports.
- Team work.

Sunda international Ltd. (Arusha): March 2024- October 2024. As FMCG Sales Specialist.

- Ensuring the company sales target planned is achieved.
- Recruiting new customer to rise and maintain the company's market share.
- Coordinating sales efforts with marketing programs
- Provide products and services information.
- Preparing daily, weekly and monthly reports.
- Maintaining client relationships.
- Sales presentations.
- Team work.

Africa Harmony Industry and Trade Limited (AHI): October 2024- September 2025. As Area Sales Supervisor.

- Ensuring the company sales target planned is achieved.
- Recruiting new customer to rise and maintain the company's market share.
- Conducting market researches.
- Preparing daily, weekly and monthly reports.
- Team work.

Achievements: -

□ Working as an intern in Tanzania Revenue Authority (TRA) and also the market researcher, Sales representative, Area sales manager at Raha Beverages Company Ltd (Dar es salaam, Morogoro and Arusha), FMCG sales specialist at Doweicare Technology Ltd (Sunda international – Dar es salaam & Arusha) and as well been employed as Area Sales Supervisor at Africa Harmony Industry and Trade Limited (Arusha). I manage to learn and deliver all the tasks and duties assigned to me, whereby as team we managed to achieve the target objectives for the company as well as for the company's prosperity and development thus helped me to grow my career.

□ I have always been ready to accept and handle different challenges assigned.

MWACHA, EDWARD BESSA.

Phone: 0678635258• E-mail: edwardbessamwacha@gmail.com

SKILLS, TRAINING AND DEVELOPMENT

DURATION	SKILLS/TRAINING	COVERAGE
Four months	Basic computer Knowledge	Ms. Word, Ms. Excel, Ms. access, Ms. Power Point, Basic internet skills and Technophile for business based on technology (online business and online advertising). .
Two months	Accounting package and systems	EPICOR system, Tally, TANCIS.
Three months	JKT trainings	Volunteer, patriotism, discipline, to love work, integrity, unity and cohesion.
2012-2017	Leadership	Club Chairperson, Club Accountants and School time keeper.

LANGUAGES

- ☐ Kiswahili and
- ☐ English.

EXTRACURRICULAR ACTIVITIES (MEMBERSHIP)

2020-2018:

- Dares Salaam University Finance Association (DUFA).
- University of Dar es Salaam Tax Authority (UDTA). 2017-2015:
- Anti-Corruption Club under Prevention and Combating of Corruption Bureau (PCCB).
- Ministry of Natural Resources and Tourism Malihai Clubs of Tanzania.
- Tanzania Scouts Association.
- Ethnic and Education Motivation Club under Tanzania Youth Ministries (TAYOMI).
- The Jane Goodall's Roots and Shoots Institute.
- Umbwe Sec. School Tax Club.
- Tanzania Youth Catholic Students (TYCS).

MWACHA, EDWARD BESSA.

Phone: 0678635258• E-mail: edwardbessamwacha@gmail.com

- The Purity and Vocation Club.
- Legio Marie.
- Mapendo Arts Group.
- Attending different seminars, workshops and trainings.

HOBBIES

- Reading.
 - Jogging
 - Travelling.
 - Singing and Acting.
-

MWACHA, EDWARD BESSA.

Phone: 0678635258• E-mail: edwardbessamwacha@gmail.com

REFEREES

Ms. Angel Yaredy Myenda,
Senior Sales Supervisor, Africa Harmon Industry and Trade limited,
Email Address: myendaangel193@gmail.com
Arusha, Tanzania.
Mobile Phone: +255 745 196 105

Ms. Mary Timotheo Mziray,
Human Resource Officer, Sunda International (Doweicare Technology),
Email Address: mziraymary68@gmail.com
Arusha, Tanzania .
Mobile Phone: +255 768 788 823

Mr. Macdonald Frank Senyangwa.
Human Resource Manager, Raha Beverages Co. Ltd.
Email Address: macdonald.frank@rahabeverages.co.tz
Arusha, Tanzania.
Mobile phone: +255 768 164 835

