

WILLIAM_CURRICULUM VITAE

Address: Dar es Salaam Tanzania | Email: williamlugata1998@gmail.com | Phone: **255 627730840**

PERSONAL DETAILS

Surname: **Lugata**

Other names: **William Jeremiah**

Birth date: **12th January 1998**

Place of Birth: **Mbogwe- Geita**

Sex: **Male**

Marital status: **Single**

Nationality: **Tanzanian**

Phone number: **+255 627730840**

Email: williamlugata1998@gmail.com

PROFFESIONAL SUMMARY

I am innovative, self-driven Computer engineer with in-depth knowledge of Computer maintenance and repair, Network Installations and Troubleshooting, Printers Troubleshooting and Repair, Multimedia and graphics designing, Microsoft Excel, Word, Outlook, Access, Power point, Also I have basic knowledge on Embedded systems, Machine learning and Internet of Things (IoT).

CAREER OBJECTIVES

- Committed to challenge and develop my career of computer engineering and sales
- Result focused team player and handworker with 'can do' attitude.

ACADEMIC QUALIFICATIONS

PERIOD	SCHOOL/COLLEGE	AWARD	PLACE
2019 – 2023	Mbeya University of Science and Technology	Bachelor degree of Computer engineering	MBEYA
2017 – 2019	Musoma Technical Secondary School	Advanced Certificate of Secondary Education Examination (ACSEE)	MARA
2013 – 2016	Lulembela Secondary School	Certificate of Secondary Education Examination (CSEE)	GEITA
2006 – 2012	Lulembela Primary School	Primary School Leaving Certificate (PSLC)	GEITA

WORKING EXPERIENCE

1. OCTOBER 2024 UP TO JULY 2025

Working with: **HCL & HPL Ltd**

Position: **Heavy equipment and spare parts sales officer**

Location: **Dar Es Salaam**

Responsibilities

- Preparing invoices and making follow up of overdue debts to the customer who took equipment or spare parts on credit.
- Managing good relationship with existed clients and developing good relationship with new clients.
- Meeting the target provided by extensively making follow up to potential customers through face to face visiting and phone calls visits.
- Providing daily, weekly and monthly report on the work accomplished daily, weekly and monthly respectively.
- Doing any other job assigned by my supervisor at time.

2. FEBRUARY 2024 UP TO OCTOBER 2024

Worked with: **Sapphire float glass**

Position: **Sales Executive**

Location: **Dar Es Salaam**

Responsibilities

- To assist the sales and marketing manager to achieve the business goals
- To Identify the potential customers and establishing new business opportunities,
- Reaching out the clients, proactively assessing their needs and promoting company portfolio.
- To maintain excellent customer relations and keep the database up to date
- Doing any other job as instructed by the supervisors

REFEREES

Name: Magreth Mbulige

Working: Tanzania electric Supply Company (TANESCO) Mbeya

Title: IT Officer

Contact: +255 742540575

Email: magrethmbulige@gmail.com

Name: Noni Msafiri Noni

Working: Wadsworth Distributors (T) Ltd

Title: Database Engineer

Contact: +255746557292

Email: msafirinoni96@gmail.com

Name: Dr Nicolaus Mlindoko

Working: Mbeya university of science and technology

Title: Head of department of Computer Science and engineering

Contact: +255744849479

Address: Dar es salaam

Email: mlindokorashid@gmail.com

DECLARATION

I am William J Lugata, hereby to declare that, all the information given above are true according to my best of knowledge, and nothing has been modified or forged.

Signature...  ...