

**KELVIN RICHARD
KAHABUKA.**
Sales Supervisor

Dar es Salaam, Tanzania
+255742111902
Kkahabuka@gmail.com

LINKS

LinkedIn

<https://www.linkedin.com/in/kelvin-kahabuka-037a17199>

ABOUT ME

Sales supervisor who is highly motivated and result driven with over 10 years of experience in exceeding sales target and driving business growth.

Adapt at building and nurturing relationships with clients, and negotiating contract and managing teams. Proven track record of consistently surpassing quotas and delivering exceptional customer service.

LANGUAGE

- **SWAHILI**
- **ENGLISH**

REFERENCES

- **Bright Kimaro**
Coca Cola Kwanza Ltd
Territory Manager
Tel: +255 757 255 835
bkimaro@ccbagroup.com

HOBBIES

- Reading
- Swimming
- Travelling
- Watching movies
- Playing football

WORK EXPERIENCE

Sales Supervisor • JAN 2015-Current

COCA COLA KWANZA LTD

- **Strong analytical skills to analyze sales data and make data driven decisions**
- Developed and executed sales strategies and goals to achieve revenue and profit targets.
- Built and maintained relationships with key clients, ensuring their satisfaction and repeat business.

AG Territory Manager

- Ensure profit and performance delivery of the region as per the plans
- Managed and coached a team of sales representatives, providing guidance and support to improve performance.

EDUCATION

Bachelor of Business Administration in Marketing
St John's University of Tanzania 2011-2014.

SKILLS

- Leadership
- Problem solvings
- Communication
- Team management
- Time management
- Data analysis